



EVALUATION SCORING MATRIX- SUMMARY  
 REQUESTS FOR PROPOSAL 22-008  
 Testing and Repair of Sensus Commercial Meters  
 DUE: April 05, 2022

Evaluation Criteria	Points Per Evaluator	Total Points Allowed	Aqua Metric Sales Company	Vanguard Utility Services, dba VUS Inc.	Wingo Service Company Inc.
Qualifications and Experience	25	75	75	75	60
Project Description	30	90	85	88	82
Pricing and Fees (lowest bid/other bid x 30 = proposer's price)	30	90	90	81	50
Project Implementation	15	45	38	39	35
<b>TOTAL</b>	<b>100</b>	<b>300</b>	<b>288</b>	<b>283</b>	<b>227</b>

Company Name	Totals
Aqua-Metric Sales Company	288
Vanguard Utility Services, dba VUS Inc.	283
Wingo Service Company Inc.	227

Cost of Services (lowest bid/other bid x 30 = Proposer's Price)

30

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Meter Type & Size		Aqua-Metric Sales Company				Vanguard Utility Service, dba VUS Inc.				Wingo Service Company, Inc.			
		Fiscal Year 2022											
Meter Type	Meter Size (Inches)	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement
Omni T2	1.5	\$235.29	\$176.47	\$264.71	\$41.18	\$215.00	\$280.00	\$245.00	\$437.75	\$696.00	\$174.00	\$435.00	\$450.00
Omni R2	1.5	\$235.29	\$176.47	\$264.71	\$41.18	\$215.00	\$280.00	\$245.00	\$437.75	\$680.00	\$174.00	\$435.00	\$450.00
Omni T2	2	\$235.29	\$176.47	\$264.71	\$41.18	\$215.00	\$280.00	\$245.00	\$437.75	\$696.00	\$174.00	\$435.00	\$450.00
Omni C2	2	\$235.29	\$176.47	\$264.71	\$41.18	\$235.00	\$300.00	\$245.00	\$437.75	\$696.00	\$174.00	\$435.00	\$450.00
Omni R2	2	\$235.29	\$176.47	\$265.71	\$41.18	\$215.00	\$280.00	\$245.00	\$437.75	\$696.00	\$174.00	\$435.00	\$450.00
Omni T2	3	\$235.29	\$176.47	\$441.18	\$41.18	\$215.00	\$290.00	\$525.00	\$437.75	\$783.00	\$261.00	\$522.00	\$450.00
Omni C2	3	\$235.29	\$176.47	\$441.18	\$41.18	\$235.00	\$310.00	\$525.00	\$437.75	\$783.00	\$261.00	\$522.00	\$450.00
Omni C2	4	\$235.29	\$235.29	\$588.24	\$41.18	\$240.00	\$315.00	\$675.00	\$437.75	\$783.00	\$261.00	\$522.00	\$450.00
Omni F2	4	\$235.29	\$235.29	\$2,352.94	\$41.18	\$265.00	\$340.00	\$675.00	\$437.75	\$783.00	\$261.00	\$522.00	\$450.00
Omni C2	6	\$235.29	\$235.29	\$882.35	\$41.18	\$255.00	\$340.00	\$875.00	\$437.75	\$870.00	\$696.00	\$870.00	\$450.00
Omni F2	8	\$235.29	\$235.29	\$2,352.94	\$41.18	\$320.00	\$405.00	\$1,475.00	\$437.75	\$870.00	\$696.00	\$870.00	\$450.00
Totals		\$2,588.19	\$2,176.45	\$8,383.38	\$452.98	\$2,625.00	\$3,420.00	\$5,975.00	\$4,815.25	\$8,336.00	\$3,306.00	\$6,003.00	\$4,950.00
FY 2022 Total		\$13,601.00				\$16,835.25				\$22,595.00			
		Fiscal Year 2023											
Meter Type	Meter Size (Inches)	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement
Omni T2	1.5	\$250.00	\$187.50	\$281.25	\$43.75	\$236.50	\$301.50	\$269.50	\$437.75	\$736.00	\$184.00	\$460.00	\$473.00
Omni R2	1.5	\$250.00	\$187.50	\$281.25	\$43.75	\$236.50	\$301.50	\$269.50	\$437.75	\$680.00	\$184.00	\$460.00	\$473.00
Omni T2	2	\$250.00	\$187.50	\$281.25	\$43.75	\$236.50	\$301.50	\$269.50	\$437.75	\$736.00	\$184.00	\$460.00	\$473.00
Omni C2	2	\$250.00	\$187.50	\$281.25	\$43.75	\$258.00	\$323.00	\$269.50	\$437.75	\$436.00	\$184.00	\$460.00	\$473.00
Omni R2	2	\$250.00	\$187.50	\$281.25	\$43.75	\$236.50	\$301.50	\$269.50	\$437.75	\$736.00	\$184.00	\$460.00	\$473.00
Omni T2	3	\$250.00	\$187.50	\$468.75	\$43.75	\$236.50	\$311.50	\$577.50	\$437.75	\$828.00	\$276.00	\$552.00	\$473.00
Omni C2	3	\$250.00	\$187.50	\$468.75	\$43.75	\$258.00	\$333.50	\$577.50	\$437.75	\$828.00	\$276.00	\$552.00	\$473.00
Omni C2	4	\$250.00	\$250.00	\$625.00	\$43.75	\$264.00	\$339.00	\$742.50	\$437.75	\$828.00	\$276.00	\$552.00	\$473.00
Omni F2	4	\$250.00	\$250.00	\$2,500.00	\$43.75	\$291.50	\$366.50	\$742.50	\$437.75	\$828.00	\$276.00	\$552.00	\$473.00
Omni C2	6	\$250.00	\$250.00	\$937.50	\$43.75	\$280.50	\$365.50	\$962.50	\$437.75	\$920.00	\$736.00	\$920.00	\$473.00
Omni F2	8	\$250.00	\$250.00	\$2,500.00	\$43.75	\$352.00	\$437.00	\$1,622.50	\$437.75	\$920.00	\$736.00	\$920.00	\$473.00
Totals		\$2,750.00	\$2,312.50	\$8,906.25	\$481.25	\$2,887.00	\$3,682.00	\$6,572.50	\$4,815.25	\$8,476.00	\$3,496.00	\$6,318.00	\$5,203.00
FY 2023 Total		\$14,450.00				\$17,956.75				\$23,493.00			
		Fiscal Year 2024											
Meter Type	Meter Size (Inches)	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement	Testing (Labor)	Repair (Labor)	Replacement (Labor)	Register Replacement
Omni T2	1.5	\$266.67	\$200.00	\$300.00	\$46.67	\$260.15	\$325.15	\$296.45	\$437.75	\$776.00	\$194.00	\$485.00	\$497.00
Omni R2	1.5	\$266.67	\$200.00	\$300.00	\$46.67	\$260.15	\$325.15	\$296.45	\$437.75	\$680.00	\$194.00	\$485.00	\$497.00
Omni T2	2	\$266.67	\$200.00	\$300.00	\$46.67	\$260.15	\$325.15	\$296.45	\$437.75	\$776.00	\$194.00	\$485.00	\$497.00
Omni C2	2	\$266.67	\$200.00	\$300.00	\$46.67	\$284.35	\$349.35	\$296.45	\$437.75	\$776.00	\$194.00	\$485.00	\$497.00
Omni R2	2	\$266.67	\$200.00	\$300.00	\$46.67	\$260.15	\$325.15	\$296.45	\$437.75	\$776.00	\$194.00	\$485.00	\$497.00
Omni T2	3	\$266.67	\$200.00	\$500.00	\$46.67	\$260.15	\$335.15	\$635.25	\$437.75	\$873.00	\$291.00	\$582.00	\$497.00
Omni C2	3	\$266.67	\$200.00	\$500.00	\$46.67	\$284.35	\$359.35	\$635.25	\$437.75	\$873.00	\$291.00	\$582.00	\$497.00
Omni C2	4	\$266.67	\$266.67	\$666.67	\$46.67	\$290.40	\$365.40	\$816.75	\$437.75	\$873.00	\$291.00	\$582.00	\$497.00
Omni F2	4	\$266.67	\$266.67	\$2,666.67	\$46.67	\$320.65	\$395.65	\$816.75	\$437.75	\$873.00	\$291.00	\$582.00	\$497.00
Omni C2	6	\$266.67	\$266.67	\$1,000.00	\$46.67	\$308.55	\$393.55	\$1,058.75	\$437.75	\$970.00	\$776.00	\$970.00	\$497.00
Omni F2	8	\$266.67	\$266.67	\$2,666.67	\$46.67	\$387.20	\$472.20	\$1,784.75	\$437.75	\$970.00	\$776.00	\$970.00	\$497.00
Totals		\$2,933.37	\$2,466.68	\$7,100.01	\$513.37	\$3,176.25	\$3,971.25	\$7,229.75	\$4,815.25	\$9,216.00	\$3,686.00	\$6,693.00	\$5,467.00
FY 2024 Total		\$13,013.43				\$19,192.50				\$25,062.00			
Three Year Total		\$41,064.43				\$53,984.50				\$71,150.00			

Meter Type	Meter Size (Inches)	2022 Yearly Count	Aqua-Metric Sales Company	Vanguard Utility Service	Wingo Service Company	2023 Yearly Count	Aqua-Metric Sales Company	Vanguard Utility Service	Wingo Service Company	2024 Yearly Count	Aqua-Metric Sales Company	Vanguard Utility Service	Wingo Service Company
Omni T2	1.5	3	\$2,029.41	\$2,220.00	\$3,915.00	6	\$4,312.50	\$4,845.00	\$8,280.00	4	\$3,066.68	\$3,527.00	\$5,820.00
Omni R2	1.5	73	\$49,382.31	\$54,020.00	\$94,097.00	56	\$40,250.00	\$45,220.00	\$74,144.00	44	\$33,733.48	\$38,797.00	\$59,796.00
Omni T2	2	2	\$1,437.50	\$1,480.00	\$2,610.00	0	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00
Omni C2	2	0	\$0.00	\$0.00	\$0.00	29	\$20,843.75	\$24,664.50	\$31,320.00	0	\$0.00	\$0.00	\$0.00
Omni R2	2	217	\$155,968.75	\$160,580.00	\$283,185.00	287	\$206,281.25	\$231,752.50	\$396,060.00	98	\$75,133.66	\$86,411.50	\$142,590.00
Omni T2	3	0	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	2	\$1,933.34	\$2,461.10	\$3,492.00
Omni C2	3	9	\$8,156.25	\$9,630.00	\$14,094.00	14	\$12,687.50	\$16,373.00	\$22,764.00	5	\$4,833.35	\$6,394.75	\$8,730.00
Omni C2	4	12	\$13,500.00	\$14,760.00	\$18,792.00	26	\$29,250.00	\$34,983.00	\$43,056.00	9	\$10,800.09	\$13,252.95	\$15,714.00
Omni F2	4	0	\$0.00	\$0.00	\$0.00	0	\$0.00	\$0.00	\$0.00	1	\$3,200.01	\$1,533.05	\$1,746.00
Omni C2	6	4	\$5,750.00	\$5,880.00	\$9,744.00	16	\$23,000.00	\$25,736.00	\$41,216.00	4	\$6,133.36	\$7,043.40	\$10,864.00
Omni F2	8	1	\$3,000.00	\$2,200.00	\$2,436.00	11	\$33,000.00	\$26,526.50	\$28,336.00	8	\$6,400.08	\$21,153.20	\$21,728.00
Testing, Repair & Replacement Total:		321	\$239,224.22	\$250,770.00	\$428,873.00	445	\$369,625.00	\$410,100.50	\$645,176.00	175	\$145,234.05	\$180,573.95	\$270,480.00

	Aqua-Metric Sales Company	Vanguard Utility Service	Wingo Service Company
Testing, Repair & Replacement Three Year Total	\$754,083.27	\$841,444.45	\$1,344,529.00

<b>Lindsey Sinibaldi</b>	<b>Aqua-Metric Sales Company</b>	<b>Vanguard Utility Service, dba VUS, Inc.</b>	<b>Wingo Service Company, Inc.</b>
Qualifications and Experience	25	25	15
Project Description	25	28	22
Pricing and Fees (lowest bid/other bid x 30 = proposer's price)	30	27	17
Project Implementation	12	13	10
<b>TOTAL</b>	<b>92</b>	<b>93</b>	<b>64</b>

<b>Erin Hart</b>	<b>Aqua-Metric Sales Company</b>	<b>Vanguard Utility Service, dba VUS, Inc.</b>	<b>Wingo Service Company, Inc.</b>
Qualifications and Experience	25	25	23
Project Description	30	30	30
Pricing and Fees (lowest bid/other bid x 30 = proposer's price)	30	27	17
Project Implementation	13	13	13
<b>TOTAL</b>	<b>98</b>	<b>95</b>	<b>83</b>

<b>Renata Dorsey</b>	<b>Aqua-Metric Sales Company</b>	<b>Vanguard Utility Service, dba VUS, Inc.</b>	<b>Wingo Service Company, Inc.</b>
Qualifications and Experience	25	25	22
Project Description	30	30	30
Pricing and Fees (lowest bid/other bid x 30 = proposer's price)	30	27	17
Project Implementation	13	13	12
<b>TOTAL</b>	<b>98</b>	<b>95</b>	<b>81</b>