

	Liteco(Musco)	Qualite Sports Lighting	Symmetry Sports	Techline Sports Lighting	Premier Sports Lighting
Proposed Pricing for 3 fields (Base)	\$ 336,872.00	\$ 353,362.00	\$ 387,600.00	\$ 410,923.00	\$ 393,903.00
Alt 1: Additional 3 Fields	\$ 336,872.00	\$ 345,752.00	\$ 387,600.00	\$ 402,115.00	\$ 430,061.00
Alt 2: Multipurpose fields	\$ 177,423.00	\$ 130,565.00	Not Bidding	\$ 81,700.00	\$ 106,306.00
Total	\$ 851,167.00	\$ 829,679.00	\$ 775,200.00	\$ 894,738.00	\$ 930,270.00
Notes				20% due at contract signing; 40% due at delivery of all equipment; 40% due at completion of installation	Discount offered for doing all work at once: \$825,000; 30% down payment required for any option (verified via phone call)

BAFO: open to negotiate and make it more affordable

Upfront All-at-Once cost: open to negotiation due to less mobilization

BAFO: open to negotiating down individual phase costs

Upfront All-at-Once cost: \$785,000 to complete all work up front (no phases)