



# City of League City, TX

300 West Walker  
League City TX 77573

## Text File

File Number: 17-0490

**Agenda Date:** 9/12/2017

**Version:** 1

**Status:** Agenda Ready

**In Control:** Finance

**File Type:** Agenda Item

### Title

Consider and take action on a resolution authorizing a five-year agreement with Aqua-Metric Sales Company for software services and equipment maintenance in an amount not to exceed \$395,000 (Assistant City Manager)

### ..Background:

Approval of this item will authorize an agreement with Aqua-Metric Sales Company for a FlexNet Regional Network Interface (RNI) Site to SaaS Migration and Upgrade with Sensus Analytics and Implementation of SaaS Consumer Portal. This agreement is for five years with guaranteed pricing. The customer portal has a guaranteed per user price, with the total cost dependent upon participation.

Purchasing issued Request for Proposal (RFP) #17-037 on June 5, 2017. The RFP was advertised in the Galveston Daily News, posted on the City's website and emailed to two (2) vendors: Fathom and Aqua-Metric. The city received one proposal from Aqua-Metric.

Aqua-Metric proposed a complete Meter Data Management and Customer Portal solution:

- A) The new software will provide cloud based storage of all meter readings for a period of 36 months, redundant data backup and disaster recovery capabilities, and enhanced analytic tools for the utility billing department. The system will be maintained and managed by the provider, Sensus. This system is compatible with the current utility billing system, Superion (formerly Sungard) and the system that the City is migrating to, Tyler Technologies (MUNIS). Pricing is listed in Column A below.
- B) The customer portal will provide both residential and commercial customers the ability to monitor their usage online with information that is updated every 24 hours. The portal will also provide the City with another avenue to communicate with customers through notifications and alerts. Linked to the city's online payment site, the system will provide simple access for customers to pay. Pricing is listed in Column B below and is based on an estimated 8,500 users per year.
- C) Aqua-Metric will continue to maintain the three base stations and antennas that receive and transmit the reading data. Pricing is listed in Column C below.

The annual costs for all services are:

	<u>A)Software</u>	<u>B) Customer Portal</u>	<u>C) Base Station Maintenance</u>	<u>Annual Total</u>
<b>FY 2017</b>	\$43,471	\$13,400	\$12,000	<b>\$ 68,871</b>

<b>FY 2018</b>	\$32,353	\$ 8,400	\$12,000	<b>\$ 52,753</b>
<b>FY 2019</b>	\$38,235	\$28,428	\$12,000	<b>\$ 78,663</b>
<b>FY 2020</b>	\$44,118	\$29,280	\$12,000	<b>\$ 85,398</b>
<b>FY 2021</b>	\$50,000	\$30,139	\$12,000	<b><u>\$ 92,139</u></b>
				<b>\$377,824</b>

Should the Customer Portal participation exceed 8,500 users additional authorization will be requested.

**Attachment:**

1. Data Sheet
2. Proposed Resolution
3. Contract
4. RFP 17-037
5. Aqua-Metric Response to RFP 17-037

CONTRACT ORIGINATION: Aqua-Metric contract reviewed and approved by the City Attorney.

FUNDING

{ } NOT APPLICABLE

{X } Funds are available from Utility Billing Equipment Maintenance Account #10207100-52400

{ } Requires Budget Amendment to transfer from Account # \_\_\_\_\_ to Account # \_\_\_\_\_