

# CITY OF LEAGUE CITY VENDOR REPORT CARD: PROFESSIONAL SERVICES

Vendor Name: HILLTOP SECURITIES

Contract/PO # \_\_\_\_\_

Form completed

Date: 9/2/2025

by: ANGIE STEELMAI

Fiscal Years: FY2025

## Scoring Guide

- 1 Does not meet criteria
- 2 Generally does not meet criteria
- 3 Meets criteria
- 4 Exceeds some criteria
- 5 Exceptional criteria

Evaluation Criteria	Year 1 Score	Year 2 Score	Year 3 Score	Year 4 Score	Year 5 Score	Year 6 Score	Year 7 Score	Year 8 Score
<b>Renewal Period (annotate with an X in box)</b>								
<b>VENDOR RESPONSIVENESS</b>								
Vendor is knowledgeable and competent	5							
Service level agreements are met	5							
Communication is professional, relevant and timely	5							
Post-engagement support	5							
<b>Total Vendor Responsiveness Score</b>	20	0	0	0	0	0	0	0
<b>QUALITY AND DELIVERY</b>								
Deliverables are on-time	5							
Project completed on-time	5							
Satisfies scope of services	5							
Information provided is reliable	5							
Depth of consultant's team	5							
Quality of deliverables	5							
Working with this consultant is adding value	5							
<b>Total Vendor Quality and Delivery Score</b>	35	0	0	0	0	0	0	0
<b>FINANCIAL</b>								
Value of products/services is high	4							
Proposals and invoices are accurate and timely	5							
Budget is upheld	5							
Pricing is competitive	4							
Invoice pricing matches contract pricing	5							
<b>Total Vendor Financial Score</b>	23	0	0	0	0	0	0	0
<b>REPUTATIONAL</b>								
Confidentiality and security of documents and data	5							
Organizational stability and resiliency	5							
Industry reputation is good standing	5							
Consultant represents City of League City properly	5							
<b>Total Vendor Reputational Score</b>	20	0	0	0	0	0	0	0
<b>Total Vendor Score</b>	98	0	0	0	0	0	0	0

Would you hire them again? ☒ Yes ☐ No

Overall  
Comments:

Hilltop Securities and Joe Morrow have consistently provided outstanding professional services to the City. The entire team offers great support to City staff when issuing debt, whether managing the paperwork changes throughout the process or working with the credit rating agencies, Joe and the Hilltop team are reliable and thorough. Joe experience also makes him a valuable resource for a variety of financial options. The depth of Hilltop Securities provides additional services when needed.

Grade: 86-100 = A, 76-85 = B, 66-75 = C, below 66 = F

If a contract is not being renewed and/or is being broken due to performance issues, please send a copy of the report card to the vendor.

