

Printing and Mailing Services for Monthly Utility Bills

Quantity	Regular	30,000	Delq	5,000	Contract: October 1, 2018 to Septemr Postage: 5-digit 1st Class*							
Bidder	Printing	Postage**	Regular		Monthly	Delq		Monthly	Add't 1x Costs (added to 3-yr total)	TOTAL COST		3-YEAR TOTAL
	Unit Cost	Unit cost	Printing	Postage	Total	Printing	Postage	Total		Monthly	Annually	
Data Prose	0.074	0.378	\$ 2,220.00	\$ 11,340.00	\$ 13,560.00	\$ 370.00	\$ 1,890.00	\$ 2,260.00		\$ 15,820.00	\$ 189,840.00	\$ 569,520.00
Infosend	0.073	0.378	\$ 2,190.00	\$ 11,340.00	\$ 13,530.00	\$ 365.00	\$ 1,890.00	\$ 2,255.00		\$ 15,785.00	\$ 189,420.00	\$ 568,260.00
Zytron, Inc.	0.08161	0.378	\$ 2,448.30	\$ 11,340.00	\$ 13,788.30	\$ 408.05	\$ 1,890.00	\$ 2,298.05	\$ 250.00	\$ 16,086.35	\$ 193,036.20	\$ 579,358.60
Information Mgmt Solutions	0.089	0.378	\$ 2,670.00	\$ 11,340.00	\$ 14,010.00	\$ 445.00	\$ 1,890.00	\$ 2,335.00		\$ 16,345.00	\$ 196,140.00	\$ 588,420.00
Allison Payment Systems	0.09	0.378	\$ 2,700.00	\$ 11,340.00	\$ 14,040.00	\$ 450.00	\$ 1,890.00	\$ 2,340.00	\$ 1,500.00	\$ 16,380.00	\$ 196,560.00	\$ 591,180.00
TPSI	0.105	0.378	\$ 3,150.00	\$ 11,340.00	\$ 14,490.00	\$ 525.00	\$ 1,890.00	\$ 2,415.00		\$ 16,905.00	\$ 202,860.00	\$ 608,580.00
Utilitec	0.119	0.378	\$ 3,570.00	\$ 11,340.00	\$ 14,910.00	\$ 595.00	\$ 1,890.00	\$ 2,485.00	\$ 5,000.00	\$ 17,395.00	\$ 208,740.00	\$ 631,220.00
Print Mail Pro	0.21018	0.378	\$ 6,305.40	\$ 11,340.00	\$ 17,645.40	\$ 1,050.90	\$ 1,890.00	\$ 2,940.90	\$ 50.00	\$ 20,586.30	\$ 247,035.60	\$ 741,156.80

Data Prose:	Monthly Cost	Annual Cost
Printing	\$ 2,590.00	\$ 31,080.00
Postage	\$ 13,230.00	\$ 158,760.00
	\$ 15,820.00	\$ 189,840.00

** .378 USPS increase from January 2018.
Data Prose bidded .373 - increase of \$2,100/annually
3 year contract: \$ 569,520.00

Data Prose

Infosend

Print Mail Pro

Experience with Tyler Technologies, Full Service USPS Postal Unit (DMU), Location: Coppell, Texas
Reference utilizes Tyler MUNIS-city of Mesquite, 45k pieces - ONLY CA & IL location have DMU, not TX location
hourly charge for bill design/added only 1 hour* & postage estimated cost is low .271/each, Inputted same unit cost as others, .373/each



Utility Bill Printing and Mailing
BID #: 18-015

DATE: January 18, 2018

PLACE: City Hall

TIME: 2:00 pm

CONTRACTOR	TOTAL MONTHLY COST
Postal Pros- Southwest 1.11.18 @ 4:15pm	Non Responsive- complete Addendum not included
Kubra 1.12.18 @ 10:26am	Non Responsive- complete Addendum not included
Zytron 1.16.18 @ 8:29am	13,788.30
Infosend 1.16.18 @ 9:25am	13,440.00
Ricoh USA 1.16.18 @ 12:28pm	Pricing incomplete
Information Management Solutions 1.16.18 @ 3:50pm	13,860.00
Global Impressions 1.17.18 @ 3:02pm	Non Responsive- complete Addendum not included
Data Integrators 1.17.18 @ 3:35pm	Non Responsive- complete Addendum not included
Pinnacle Data Systems 1.17.18 @ 3:35pm	Non Responsive- complete Addendum not included
Data Center, LLC 1.17.18 @ 3:36pm	Non Responsive- complete Addendum not included
Data Prose 1.17.18 @ 3:38pm	13,410.00

CONTRACTOR	TOTAL MONTHLY COST
The Masters Touch 1.17.18 @3:39pm	Non Responsive- Addendum not included
Utilitec 1.17.18 @3:41pm	14,730.00
Peregrine 1.17.18 @3:42pm	Non Responsive- complete Addendum not included
PrintMailPro 1.17.18 @3.41pm	12,815.40
TPSI 1.18.18 @10:29am	14,250.00
Allison Payment Solutions 1.18.17 @ 12:10pm	14,040.00
Wells Fargo 1.18.18@ 12:15pm	Pricing Incomplete