

Bidder	Location	Unit Cost-Printing		Monthly Cost x 33k		Unit Cost - Postage		Monthly Cost x 33k		Additional Costs - unit cost						Monthly Cost - TOTAL		3-Year Cost		Notes	Previous Bid: Postcard Only-RFP #18-015			
		Postcard	Letter	Postcard	Letter	Postcard	Letter	Postcard	Letter	Initial Set Up	Bill Design	To Insert	Fold Inserts	8-99 bills w/env	Add't Prgm/hr	Postcard	Letter	Postcard	Letter		Printing-Unit	Diff:Prv v Now	Monthly Total	3-Year Total
Allison Pymt	Indianapolis,In	\$ 0.050	\$ 0.080	\$ 1,650.00	\$2,640.00	\$ 0.357	\$ 0.378	\$ 11,781.00	\$12,474.00	\$ 1,500.00		\$ 0.35			\$ 125.00	\$ 13,431.00	\$15,114.00	\$485,016.00	\$545,604.00	**+.01/ea-prep for USPS	\$ 0.090	\$ (0.04)	\$ (1,320.00)	\$(47,520.00)
Data Prose	Coppell,Tx	\$ 0.050	\$ 0.074	\$ 1,650.00	\$2,442.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ -	\$ -	\$ 0.07	\$ 0.005	\$ 0.35	\$ 125.00	\$ 10,131.00	\$14,916.00	\$364,716.00	\$536,976.00		\$ 0.074	\$ (0.02)	\$ (792.00)	\$(28,512.00)
InfoSend	Carrollton,Tx	\$ 0.056	\$ 0.073	\$ 1,848.00	\$2,409.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ -	\$ -	\$ 0.0075	\$ 0.010		\$ 125.00	\$ 10,329.00	\$14,883.00	\$371,844.00	\$535,788.00		\$ 0.073	\$ (0.02)	\$ (561.00)	\$(20,196.00)
Master's Touch	Tempe,Az	\$ 0.056	\$ 0.086	\$ 1,848.00	\$2,838.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ 450.00	\$ -					\$ 10,329.00	\$15,312.00	\$372,294.00	\$551,682.00					
Peregrine	Monroe,La	\$ 0.058	\$ 0.076	\$ 1,914.00	\$2,508.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ -	\$ -					\$ 10,395.00	\$14,982.00	\$374,220.00	\$539,352.00					
Pinnacle	Phoenix,Az	\$ 0.060	\$ 0.075	\$ 1,980.00	\$2,475.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ -	\$ -					\$ 10,461.00	\$14,949.00	\$376,596.00	\$538,164.00					
Quest Mark	Houston,Tx	\$ 0.085	\$ 0.088	\$ 2,805.00	\$2,904.00	\$ 0.257	\$ 0.378	\$ 8,481.00	\$12,474.00	\$ -	\$ -					\$ 11,286.00	\$15,378.00	\$406,296.00	\$553,608.00					

Cost Increase: PC to Ltr					Current Cost Peregrine		Tyler's Cost for Postcard format	
Postcards	Monthly	3-Year	Monthly	3-Year				
Data Prose	\$ 10,131	\$ 364,716	\$ 4,983	\$ 180,888	Mo Avg	\$ 10,500	Regular	\$ 2,550
InfoSend	\$ 10,329	\$ 371,844	\$ 4,653	\$ 173,760	FY 17	\$124,000	Delq	\$ 2,550
Master's Touch	\$ 10,329	\$ 372,294	\$ 4,587	\$ 164,682	FY 18-Est	\$126,100	TOTAL	\$ 5,100
Peregrine	\$ 10,395	\$ 374,220	\$ 4,422	\$ 161,568				
Pinnacle	\$ 10,461	\$ 376,596	\$ 4,851	\$ 174,636				
Quest Mark	\$ 11,286	\$ 406,296	\$ 3,663	\$ 131,868				
Allison Pymt	\$ 13,431	\$ 485,016	\$ 1,947	\$ 68,592				
Plus 1x Tyler Forms Postcard Fee	\$ 5,100							

Lowest bidder WITH inserts										Delivery Time to LC	
Letters	No Inserts Monthly	No Inserts 3-Year	Printing Inserts-Duplex 1-Color	Printing Inserts-Duplex 2-Color	Based on 30k bills Folding Inserting		Insert Total	Monthly Total w/Inserts	3-Year Total w/Inserts		
Peregrine	\$ 14,982	\$ 539,352		\$ 0.0180		\$ -	\$ 0.0180	\$ 15,522	\$ 558,792		Print cost extra, folding & inserting included
Allison Pymt	\$ 15,114	\$ 545,604	\$ -		\$ -	\$ 0.0230	\$ 0.0230	\$ 15,804	\$ 568,944		Print & Insert cost-total cost
Master's Touch	\$ 15,312	\$ 551,232		\$ 0.0250			\$ 0.0250	\$ 16,062	\$ 578,232		Price includes folding & inserting + printing price (1 or 2 color same)
InfoSend	\$ 14,883	\$ 535,788	\$ 0.0325	\$ 0.0365	\$ 0.0080	\$ 0.0075	\$ 0.0520	\$ 16,443	\$ 591,948		Total price includes 2-color printing
Quest Mark	\$ 15,378	\$ 553,608	\$ -	\$ -	\$ -	\$ 0.0440	\$ 0.0440	\$ 16,698	\$ 601,128		Print & Insert cost-total cost of 1-2 color
Data Prose	\$ 14,916	\$ 536,976	\$ 0.0430	\$ 0.0540	\$ 0.0050	\$ 0.0070	\$ 0.0660	\$ 16,896	\$ 608,256		Total price includes 2-color printing
Pinnacle	\$ 14,949	\$ 538,164	\$ 0.0643	\$ 0.0766	\$ -	\$ 0.0050	\$ 0.0816	\$ 17,397	\$ 626,292	2 - 3 days	Total price includes 2-color printing, folding cost included w/inserting

*single sheet insert-low quality copier letter-size paper 20#, duplex 1-2 color print

Lowest bidder w/no inserts		
Letters	No Inserts Monthly	No Inserts 3-Year
InfoSend	\$ 14,883	\$ 535,788
Data Prose	\$ 14,916	\$ 536,976
Pinnacle	\$ 14,949	\$ 538,164
Peregrine	\$ 14,982	\$ 539,352
Allison Pymt	\$ 15,114	\$ 545,604
Master's Touch	\$ 15,312	\$ 551,232
Quest Mark	\$ 15,378	\$ 553,608