



Fort Bend Services, Inc.
Water & Waste Treatment Specialists

July 3, 2018

Gwynetheia V. Pope
Senior Buyer
City of League City
300 W. Walker Street
League City, Texas 77573

RE: Contract Renewal-Polyacrylamide Cationic Emulsion Liquid Polymer

Ms. Pope,

Fort Bend Services, Inc. appreciates your business and your continued support. We constantly strive to offer our customers quality products, outstanding service, and timely product availability.

On October 23, 2017 and January 25, 2018, Fort Bend Services, Inc. received a letter from our polymer manufacturer informing us of a price increase on the polymers that we supply the City of League City. We received another increase letter effective July 15, 2018. (Please see the attached letters.) Due to the fact that we have a signed contract with the City of League City through August 27, 2018, your current cost will not change during this period.

Unfortunately, due to these increases, Fort Bend Services, Inc. will not be able to extend the above listed contract under the existing pricing and terms. Please see below the new proposed pricing for the polymers The City of League City is presently using.

office: 281.261.5199 ♦ toll free: 800.933.3678 ♦ fax: 281.261.2295

office: 13303 Redfish, Stafford, TX 77477 ♦ mailing: PO Box 1688, Stafford, TX 77497

www.fortbendservices.com



July 2, 2018

Fort Bend Services, Inc.
Attn: David James, VP of Sales
PO Box 1688
Stafford, TX 77497

Re: Contract Renewal – Polyacrylamide Cationic Emulsion Liquid Polymer

Dear Mr. James:

The City of League City would like to renew the above-mentioned contract pending your agreement to honor the **delivery of Polyacrylamide Cationic Emulsion Liquid Polymer as needed not to exceed \$74,149.02.** The details of the contract terms are enclosed. Please review, check either agree or disagree and return your signed vendor agreement and document to:

City of League City, TX
Attn: Gwynetheia V. Pope
300 W. Walker Street
League City, TX 77573

Should you have any questions regarding this renewal proposal, you may contact me at 281-554-1334.

Thank you for partnering with the City of League City.

Respectfully,

G. Valeris Pope

Gwynetheia V. Pope
Senior Buyer



Fort Bend Services, Inc.

Contract Renewal - Polyacrylamide Cationic Emulsion Liquid Polymer

Original Contract Period: 8/28/2017 to 8/27/2018

Proposed Contract Renewal Period: 8/28/2018 to 8/27/2019

- ☒ I agree to renew my contract at the previous contracted prices not to exceed \$74,149.02
with the attached change proposals.
☐ I disagree (if so, please give brief explanation)

"Please see attached"

DAVID JAMES
Printed Name

David James
Signature

281-261-5199
Telephone No

July 3, 2018
Date

Must be signed by a person having authority to bind the firm in a contract.



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Water & Waste Treatment Specialists

| <u>Product</u> | <u>Packaging</u> | <u>Old Price</u> | <u>New Price</u> |
|----------------|------------------|------------------|------------------|
| FBS C1283 | 2300# Totes | \$1.10/lb | \$1.32/lb |
| FBS 7802 | 2300# Totes | \$1.10/lb | \$1.32/lb |

Once again, we thank you for your patronage and consideration. We hope that this new pricing is acceptable and that we are able to continue our business relationship with the City of League City. Should you have any questions or require additional information, please feel free to contact me.

Sincerely,

David James
Vice President of Sales
Fort Bend Services, Inc.

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