

Evaluation Sheet

City Wide Janitorial Services

Proposal Scoring Summary	Points	Proposer 1	Proposer 2	Proposer 3	Proposer 4	Proposer 5	Proposer 6	Comments
		ABM	ACE	AJS	Caring Commer.	Enterprise	Oriental	
Total Evaluation (Average)	100	85.8	78.2	66	74.6	86.2	72.6	Caring, AJS and Oriental not top scoring proposers- out of competitive range
	RANK	2	3	6	4	1	5	

Technical Proposal Criterial	Points	Proposer 1	Proposer 2	Proposer 3	Proposer 4	Proposer 5	Proposer 6	Comments
Average		ABM	ACE	AJS	Caring Commer.	Enterprise	Oriental	
Quality and Program Management Plan (25%)	25 points max	23	18	13	18	21	16	
Manpower/Staffing Process (20%)	20 points max	14	14	11	14	15	13	
Responsiveness to RFP (20%)	20 points max	18	17	16	16	16	17	
Transition Plan (5%)	5 points Max	5	4	3	4	4	3.6	
References and Financial Status (10%)	10 points Max	10	10	10	10	10	10	
Presentation (5%)	5 points Max	4	1	0	0	5	0	
TOTAL POINTS:		85	73.8	65.2	53	61.6	71.2	59.6

Price Proposal Criterial	Points	Proposer 1	Proposer 2	Proposer 3	Proposer 4	Proposer 5	Proposer 6	Comments
		ABM	ACE	AJS	Caring Commer.	Enterprise	Oriental	
Price (15%)	15 points max	12	13	13	13	15	13	
Base Year Pricing (2 yrs)		\$ 716,550.64	\$ 514,990.32	\$ 531,696.00	\$ 610,680.00	\$ 599,646.00	\$ 588,053.52	
Option Year 1 Pricing - 12 months		\$ 363,649.45	\$ 264,540.60	\$ 265,848.00	\$ 305,340.00	\$ 297,961.68	\$ 304,032.84	
Option Year 2 Pricing - 12 months		\$ 369,104.19	\$ 272,627.88	\$ 273,348.00	\$ 305,340.00	\$ 299,073.48	\$ 309,852.12	
Total Pricing (Base + Option Year Periods)		\$ 1,449,304.28	\$ 1,052,158.80	\$ 1,070,892.00	\$ 1,221,360.00	\$ 1,196,681.16	\$ 1,201,938.48	
TOTAL POINTS:		15						

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EVALUATION AND AWARD CRITERIA

It is the City's intent to enter into a contract with the Vendor that offers the **"Best Value"** for the dired service. As a basis of evaluatiing the qualaification of firms the following evaluating factors was executed: Quality and Program Management Plan - Response that includes technical approach to performance and quality approach for services (25%); Manpower/Staffing Process - Technical Response and approach to staffing and personnel management that will be providing services. This include cleaning and supervisory staff duly qualified, capable and bondable to fullfill and abide by specifications and significant experience in janitorial services (20%); Responsiveness to the RFP - Response that includes an obvisous thorough understanding of the bid and understanding service requirements. (20%); Price - Price will be evaluated for fair and reasonableness (15%); References and Financial Status - Bidders are to submit (2) valid credit references and (3) Past Performance Reference and financial statments for the past (2) years (10%); Transition Plan - Implementation and Execution plan to address risks and timeline (5%); Presentation (5%).

AWARD RECOMMENDATION

Based upon technical evaluation socre of meeting the technical requirements, delivery period and bid price reasonableness Purchasing Department is recommending award to **Enteprise Professional Services for Janitorial Services contract for Base Period of: \$599,646 with paper/soap supplies.**

PRICE REASONABLENESS DETERMINATION

Price Reasonableness Determination was based on comparions of proposed prices received in response to the soliciation. Adequate price competition established price reasonableness. Quotes received due to supplier response is summed in the total bid price indciated above.