



Purchasing Department  
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[www.leaguecity.com](http://www.leaguecity.com)

## MEMORANDUM

To: John Baumgartner, City Manager

From: Alfred C. Turner, Purchasing Manager *act*

CC: David Tickell, Traffic Operations Superintendent  
Jody Hooks, Director Public Works  
Amanda Smith, Buyer  
Gwynetheia Pope, Senior Buyer  
Michelle Villarreal, Deputy City Attorney

Date: 9/24/2018

Re: Invitation to Bid (ITB) No. 18-048  
Roadway Markings On-Call Services  
Bid Evaluation and Award Recommendation

Enclosed for your review and approval is the award recommendation for Invitation to Bid (ITB) No. 18-048 Roadway Markings On-Call Services.

Bids received pursuant to solicitation 18-048 Roadway Markings On-Call Services have been reviewed and after a thorough evaluation it is the Purchasing Department recommendation to select **Semper Striping, LLC** for award of these services. While other respondents offered good overall bids, Semper Striping was selected as the lowest responsive bid that provides the greatest value for the City.

### HISTORY

On September 3, 2018 Invitation for Bid No. 18-048 was released to the public. The objective of the solicitation was to seek qualified vendors to provide roadway markings to be in TXDOT/City of League City Right-of-Way corridors along various specified streets or municipal parking lots in League City. To meet the Traffic Operations Department's objectives, the solicitation was issued with an evaluation criteria of "Best Value" lowest responsive bid.



The evaluation and award criteria addressed by the requirements of the ITB and Question & Answer (Q&A) period respondents were being evaluated by (a) Adherence to Service Description/Specification/Qualification Requirement; (b) Price. The following language was inserted: "The City of League City reserves the right to accept or reject all or any part of any bid, waive, minor technicalities and award the bid to best serve the interest of the City of League City". Bids were received and opened September 18, 2018 at 2:00 pm CST. Bid tabulations were collected as follows:

#### Bid 18-048

#### Roadway Markings On-Call Services

Bidder:			Batterson LLP		Stripe Lines, Inc.		Semper Striping, LLC	
Received Date/Time:			September 18, 2018 at 10:46 am		September 18, 2018 at 11:04 am		September 18, 2018 at 1:15 pm	
Original & Copy			Compliant		Compliant		Compliant	
Description	UOM	Quantity	Unit Price	Cost	Unit Price	Cost	Unit Price	Cost
Mobilization & Traffic Control Complete in place per each work order	EA	10	\$1,000.00	\$10,000.00	\$500.00	\$5,000.00	\$500.00	\$5,000.00
Install Prefab Pav Mrk TY B (W) (4") (BRK)	LF	10,000	\$2.94	\$29,400.00	\$0.55	\$5,500.00	\$0.46	\$4,600.00
Install Prefab Pav Mrk TY A (W) (4") (SLD)	LF	600	\$3.03	\$1,818.00	\$0.55	\$330.00	\$0.45	\$270.00
Install Prefab Pav Mrk TY C (Y) (4") (SLD)	LF	30,000	\$2.95	\$88,500.00	\$0.55	\$16,500.00	\$0.46	\$13,800.00
Install Prefab Pav Mrk TY A (W) (8") (SLD)	LF	600	\$4.61	\$2,766.00	\$1.10	\$660.00	\$1.40	\$840.00
Install Prefab Pav Mrk TY A (W) (12") (SLD)	LF	2,500	\$7.56	\$18,900.00	\$3.00	\$7,500.00	\$2.30	\$5,750.00
Install Prefab Pav Mrk TY A (W) (24") (SLD)	LF	1,000	\$14.96	\$14,960.00	\$4.95	\$4,950.00	\$4.85	\$4,850.00
Install Prefab PAV Mrk TY C (Y) (24") (SLD)	LF	400	\$14.96	\$5,984.00	\$5.50	\$2,200.00	\$4.85	\$1,940.00
Install Prefab Pav Mrk TY A (W) (WORD) incl surf prep	EA	15	\$330.66	\$4,959.90	\$189.00	\$2,835.00	\$140.00	\$2,100.00
Install Prefab Pav Mrk TY A (W) (ARROW) incl surf prep	EA	30	\$274.52	\$8,235.60	\$139.00	\$4,170.00	\$110.00	\$3,300.00
Install Prefab Pav Mrk TY C (Y) (Median Nose) incl surf prep	EA	30	\$322.87	\$9,686.10	\$109.00	\$3,270.00	\$165.00	\$4,950.00
Install Refl Pav Mrk (2-way) TY II-R-C	EA	1,000	\$3.98	\$3,980.00	\$3.00	\$3,000.00	\$3.30	\$3,300.00
Install Non-Ref Pav Mrk TY I-A	EA	200	\$2.44	\$488.00	\$3.00	\$600.00	\$3.30	\$660.00
Install Refl Pav Mrk (2-way) TY II-A-A	EA	8,500	\$3.98	\$33,830.00	\$3.00	\$25,500.00	\$3.30	\$28,050.00
Eliminate Ext Pav Mrk & Marks	LF	40,000	\$1.00	\$40,000.00	\$0.48	\$19,200.00	\$0.33	\$13,200.00
Pav Surf Prep for Mks (4")	LF	40,000	\$0.11	\$4,400.00	\$0.04	\$1,600.00	\$0.02	\$800.00
Pav Surf Prep for Mks (12")	LF	2,500	\$0.16	\$400.00	\$0.12	\$300.00	\$0.10	\$250.00
Pav Surf Prep for Mks (24")	LF	1,400	\$0.20	\$280.00	\$0.25	\$350.00	\$0.25	\$350.00
Install Refl Pav Mrk TY I (W) (4") (BRK)	LF	4,000	\$0.45	\$1,800.00	\$0.55	\$2,200.00	\$0.46	\$1,840.00
Install Refl Pav Mrk TY I (B) (6") (BRK)	LF	400	\$0.56	\$224.00	\$0.80	\$320.00	\$1.00	\$400.00
Install Refl Pav Mrk TY I (Y) (4") (SLD)	LF	12,000	\$0.45	\$5,400.00	\$0.55	\$6,600.00	\$0.46	\$5,520.00
Install Refl Pav Mrk TY I (Y) (Median Nose) incl surf prep.	EA	30	\$263.14	\$7,894.20	\$109.00	\$3,270.00	\$165.00	\$4,950.00
<b>TOTAL</b>				<b>\$293,905.80</b>		<b>\$115,855.00</b>		<b>\$107,220.00</b>

The enclosed bid sheet (Excel) contains all pricing data used in the evaluation. Bid were evaluated by a cross departmental team to include Traffic Operations Department (end user) and Purchasing Department. The Purchasing Department evaluated bids for responsiveness/compliance and cost. Comparison of proposed prices received in response to the solicitation provides adequate price competition to establish price reasonableness.

### AWARD RECOMMENDATION

The Purchasing Department recommends awarding the contract to Semper Striping in the amount of \$107,220 for Base Period with three (3) 12 month option periods. Semper Striping is certified as a Texas Historically Underutilized Business (HUB). A Financial Viability analysis was performed on this firm and rated as a low risk due to the frequency of the services expected to be 1-2x per month by the end user. The enclosed supporting documents support the Purchasing Department authorizing award to Semper Striping as the lowest responsive bidder as the Best Value Offeror to the City.