Crump, Danny

From: Monroe (website) -marketing, Scott Sent: Friday, July 27, 2012 4:44 PM

To: Crump, Danny

Subject: Discontinuation Notice: Air-Pak NxG2 SCBA



SCOTT PRODUCT/SERVICE UPDATES

DISCONTINUATION NOTICE

Retirement of the Air-Pak NxG2 Self-Contained Breathing Apparatus

With the promulgation of the next NFPA 1981 standard in July 2013, Scott Safety is announcing the retirement of the Air-Pak NxG2 SCBA. The Air-Pak NxG2 was designed to meet a standard that will have been three revisions old (1997 edition). Thus, effective June 30, 2013, Scott Safety will no longer accept orders for the Air-Pak NxG2 SCBA. Consistent with Scott Safety support policies, spare parts for the Air-Pak NxG2 will be available for the balance of the warranty period for SCBA manufactured through June 2013.

The chart below lists the part numbers that will be discontinued.

200300	200306	200312	200318	200327	200333	200339
200301	200307	200313	200319	200328	200334	200340
200302	200308	200314	200320	200329	200335	200341
200303	200309	200315	200321	200330	200336	
200304	200310	200316	200322	200331	200337	
200305	200311	200317	200323	200332	200338	

All Part Numbers with these prefixes are included in this discontinuation.

The following is the recommended alternative Scott Safety SCBA offering for your customers who have been purchasing the Air-Pak NxG2 SCBA.

- Air-Pak NxG7 SCBA for customers that require an SCBA with the Snap-Change cylinder.
- Once NFPA 1981, 2013 edition promulgates, a new alternative SCBA offering will be made available for customers.

Thank you for your continured interest and support of Scott Safety and its life saving products. If you have any further questions or concerns, please contact your local Scott Safety Regional Manager.

Sincerely,

John G. Dinning, IV



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PRODUCT DISCONTINUATION

Pak-Alert SE+ Parts Availability

Dear Valued Channel Partner,

3M Scott Fire & Safety would like to make you aware that we plan to discontinue parts availability for the Pak-Alert SE+ distress alarm, as part of the Air-Pak NxG2 SCBA, effective January 1, 2019 (or while supplies last). Part numbers affected are 805917-XX, 805918-XX, and 805919-XX.

The Pak-Alert SE+ distress alarm was formally discontinued on March 1, 2013 due to a lack of availability of electronic components required to build the product. As part of the original discontinuation notice, it was communicated that we would continue to offer factory support and sell spare parts through February 18, 2016.

The Pak Alert SE7 distress alarm has proven to be a great replacement for the Pak Alert SE+ with improved durability, longer warranty, compliant with current NFPA standards, etc. In many cases the Air-Pak 50 and Air-Pak NxG2 SCBA may be updated to accept the Pak Alert SE7 distress alarm. Please contact 3M Scott Fire & Safety's Technical Support department with any questions you may have with regard to adding the Pak Alert SE7 to your 3M Scott respiratory protection equipment. When updating to the Pak Alert SE7, we strongly urge our customers to consider the Pak Tracker Firefighter Locator System and SEMS II accountability system options as this would be the best time to add these great features to your existing SCBA.

Visit <u>www.scottsafety.com</u> to see further product information and resources for current 3M Scott Fire & Safety products.

3M Scott Fire & Safety strives to provide the highest quality of respiratory protection products in the industry and we regret any inconvenience these product discontinuations may cause in your service operations. Should you have any questions, please contact us using the information listed below.

<u>3M Scott Fire & Safety</u> Customer Service: 1-800-247-7257, option 3 Technical Support: 1-800-247-7257, option 4

Sincerely,

Jason Cannon | Portfolio Manager - NFPA SCBA SCBA & Fire Solutions

3M Personal Safety Division



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