



#### Item \_\_: Presentation of the Economic Development Report for the Quarter Ending June 30, 2021.

Jul19	Aug19	Sep19	Oct19	Nov19	Dec19	Jan20	Feb20	Mar20	Apr20	May20	Jun20	Total
42	22	8	9	3	7	5	2	5	1	15	7	23
Jul20	Aug20	Sep20	Oct20	Nov20	Dec20	Jan21	Feb21	Mar21	Apr21	May21	Jun21	Total
7	8	6	8	3	7	4	4	3	4	3	16	23

**Business Registrations** 

New Business Names/Types for FY 2021 Q3: April – Royalty Meat Market, The Freund Group, Water Tree – League City, Century South Shore; May – Safari Veterinary Care Centers, Discount Depot, Burners Vape Smoke & Herbs; June – Humphrey's Law Firm, Muffit Muffler Automotive Repair, Life Church, Lakeside Lutheran Church, Maui's Nails, Sunshine Advantage, H&H Doors, Escape Salon and Retreat, AirBNB/VRBO, The Purple Ravens, Board and Brush, Encore Dredging Partners, 3C Salon Studios, Royal Thai Massage, Children's Lighthouse, Victory Lakes Family Care

*Note:* Business Registrations are required for businesses that are **new**, **expanding** and/or experiencing a **change of ownership**.



## Monthly Sales Tax Revenue

Apr-20	% Change from Previous Year	Apr-21	% Change from Previous Year	
\$1,893,954.92	15.33%	\$2,029,340.67	7.15%	
May-20		May-21		
\$2,486,848.12	15.01%	\$3,186,280.01	28.13%	
Jun-20		Jun-21		
\$2,098,385.02	15.88%	\$2,623,553.75	25.03%	



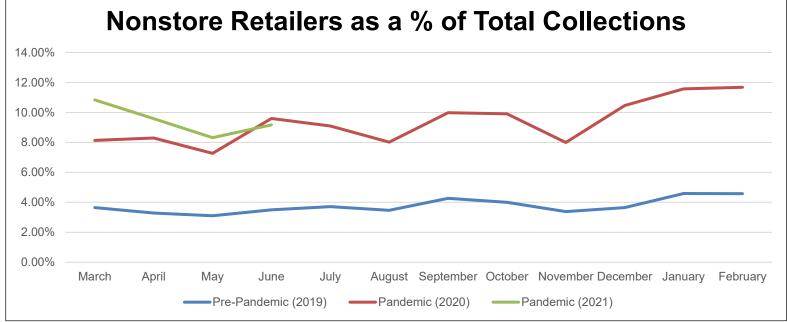
# Non-store/Online Retail Sales in League City

The year over year average of **non-store/online** retail sales to **total** retail sales grew from a monthly average of **2.75%** in 2018, **3.79%** in 2019, **8.04%** in 2020, to **10.16%** so far in 2021.

Nonstore as a % of Total Collections								
Period	CY 2018	CY 2019	CY 2020	CY 2021				
January	1.62%	5.18%	4.59%	11.58%				
February	1.31%	4.43%	4.57%	11.68%				
March	3.19%	3.65%	8.14%	10.84%				
April	1.43%	3.28%	8.29%	9.59%				
May	3.80%	3.10%	7.27%	8.32%				
June	3.02%	3.49%	9.60%	9.17%				
July	3.14%	3.71%	9.10%					
August	2.72%	3.47%	8.01%					
September	3.61%	4.27%	9.98%					
October	3.35%	4.00%	9.90%					
November	2.97%	3.37%	7.99%					
December	3.21%	3.65%	10.46%					
Total	2.75%	3.79%	8.04%	10.16%				



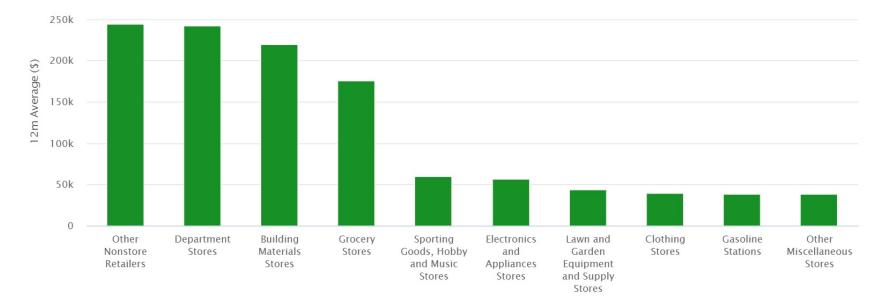
# Non-store/Online Retail Sales in League City



Estimated growth in **non-store/online** retail sales from **4 - 4.5%** <u>before</u> the COVID-19 Pandemic to **8 - 12%** over the past twelve months.

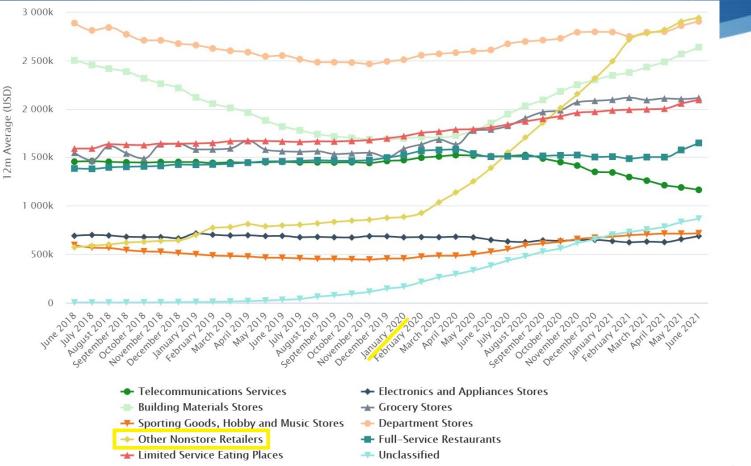


# Top Retail Sub-Categories in the Past Twelve Months





## Retail Industry Sub-Categories Over the Last Twelve Months



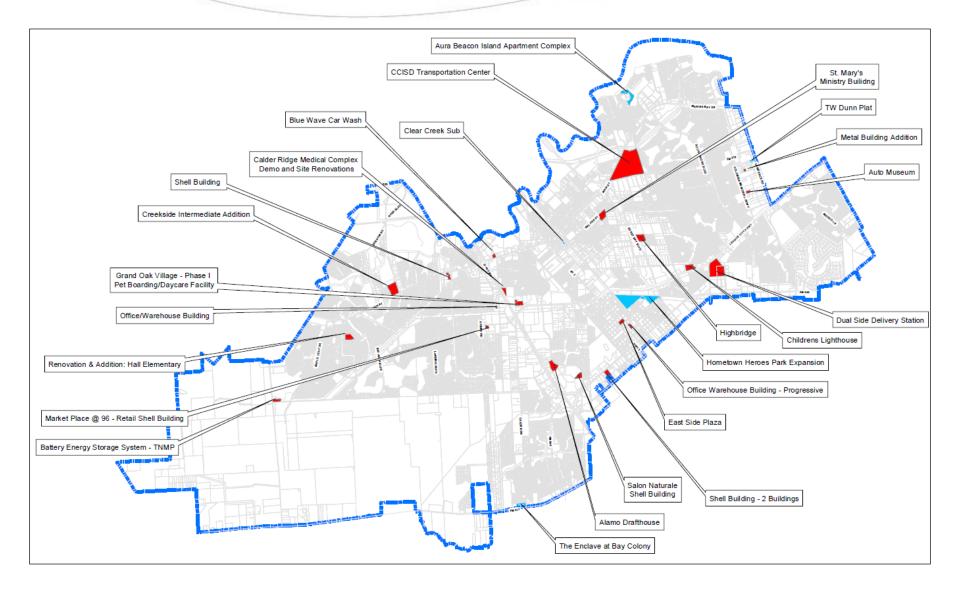


## New Commercial Investment

Jan-20	Jan-21
\$2,062,040	\$2,920,810
Feb-20	Feb-21
\$2,871,361	\$2,080,100
Mar-20	Mar-21
\$30,778,444	\$30,776,488
Apr-20	Apr-21
\$3,823,154	\$723,067
May-20	May-21
\$15,500	\$438,699
Jun-20	Jun-21
\$121,000	\$26,088,403







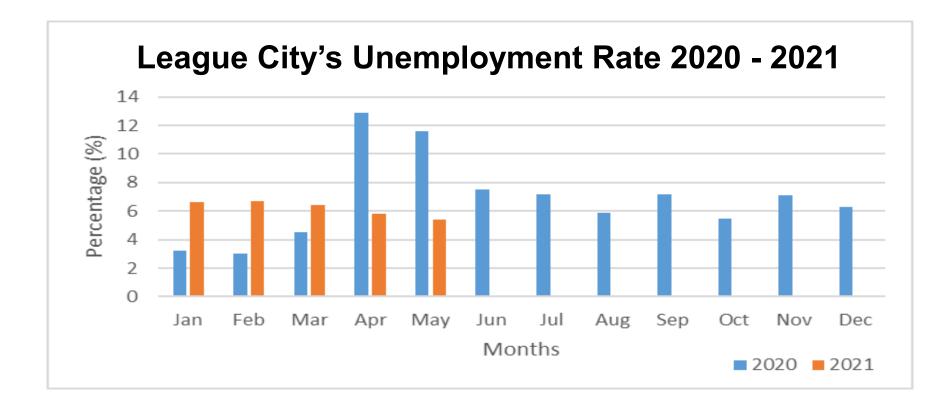
## Number of Jobs Gained/Lost

League City saw an **increase of 515 jobs** during the period between March 2020 and March 2021, mostly attributed to the transition out of the economic recession caused by the worldwide COVID-19 pandemic. League City has consistently outperformed the United States and the State of Texas in previous quarters and this trend is projected to continue in 2021. (Notes: All information is from Texas Workforce Solutions and has a three-month lag.)

Geography	2019	2020	2021	Change 19-20	Change 20-21	% Change 19-20	% Change 20-21
League City	27,093	26,543	27,058	-550	515	-2.0%	1.9%
Galv. County	130,194	127,035	129,143	-3,159	2,108	-2.4%	1.7%
State	14,339,770	13,994,173	14,253,124	-345,597	258,951	-2.4%	1.9%
Nation	167,006,116	160,385,413	161,974,780	-6,620,703	1,589,367	-4.0%	1.0%









Entity	Contract Amount	Last Payment	Remaining Balance	Contract Ends	
<b>101 League City I45/646, L.P.</b> (aka "Pinnacle Park")	\$9,346,000	\$35,189	\$6,981,646	12/31/2030	
<b>NewQuest Properties, Inc.</b> (aka Kroger Marketplace at Ninety-Six)	\$741,727	\$106,793	\$115,671	12/31/2022	



#### **Past Meetings**

**MRO** Americas

**ICSC RECon Digital Conference** 

**TEDC Mid-Year Conference** 

Research on Investment (ongoing) – 3 good meetings

Team Texas (ongoing) – 3 good meetings

City/Chamber/SBDC Collaboration

ARPA 2021



## **Upcoming Meetings**

Team Texas Economic Summit
IEDC Annual Conference
TEDC Annual Conference
CSEF Conference
City/Chamber/SBDC Collaboration (ongoing)
ARPA 2021





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