



EVALUATION SCORING MATRIX- SUMMARY
 REQUESTS FOR PROPOSAL 21-027
 Utility Billing Monthly Printing and Mailing
 DUE: May 18, 2021

Evaluation Criteria	Points Per Evaluator	Total Points Allowed	Datamatx	InfoSend	Leve One	Moonlight BPO, LLC	OSG	Peregrine Services, Inc.	Pre-Sort Center of Stockton, Inc.	Sebis	VariVerge, LLC	DataProse
Organization and Qualification	25	75	58	65	73	30	61	50	30	45	48	70
Service Quality	25	75	63	65	71	50	56	40	33	60	34	72
Pricing and Fees (lowest bid/ other bid x 20 = proposer's price)	25	75	70	73	74	69	70	75	74	71	71	74
Product Appearance & Quality	25	75	58	67	71	21	56	46	18	23	28	71
TOTAL	100	300	249	270	289	170	243	211	155	199	181	287

Company Name	Totals
Datamatx	249
InfoSend	270
Level One	289
Moonlight BPO, LLC	170
OSG	243
Peregrine Services, Inc.	211
Pre-Sort Center of Stockton, Inc.	155
Sebis	199
VariVerge, LLC	181
DataProse	287

Cost of Services (lowest bid/other bid x 25 = Proposer's Price)

Datamatx	InfoSend	Level One	Moonlight BPO, LLC	OSG	Peregrine Services, Inc.	Pre-Sort Center of Stockton, Inc	Sebis	VariVerge, LLC	DataProse
23	24	25	23	23	25	25	24	24	25

		Datamatx		InfoSend		Level One	
Description	Estimated Quantity	Rate	Extended Price	Rate	Extended Price	Rate	Extended Price
Programming Services	1.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Graphic Design Services	1.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Regular Billing Statements	1,080,000	\$0.065	\$70,200.00	\$0.061	\$65,880.00	\$0.049	\$52,920.00
Delinquent Statements	180,000	\$0.072	\$12,960.00	\$0.061	\$10,980.00	\$0.049	\$8,820.00
Inserts	1,080,000	\$0.044	\$47,520.00	\$0.036	\$38,880.00	\$0.035	\$37,800.00
#10 Envelopes	2,160,000	\$0.0266	\$57,456.00	\$0.017	\$36,720.00	\$0.01925	\$41,580.00
#9 Envelopes	1,080,000	\$0.015	\$16,200.00	\$0.015	\$16,200.00	\$0.01525	\$16,470.00
Postage	1,260,000	\$0.389	\$490,140.00	\$0.395	\$497,700.00	\$0.395	\$497,700.00
Statement Changes	1.0	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00
Total Proposal Cost			\$694,601.00		\$666,485.00		\$655,415.00

		Moonlight BPO, LLC		OSG		Peregrine Services, Inc.	
Description	Estimated Quantity	Rate	Extended Price	Rate	Extended Price	Rate	Extended Price
Programming Services	1.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Graphic Design Services	1.0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Regular Billing Statements	1,080,000	\$0.06	\$64,800.00	\$0.039	\$42,120.00	\$0.056	\$60,480.00
Delinquent Statements	180,000	\$0.067	\$12,060.00	\$0.039	\$7,020.00	\$0.056	\$10,080.00
Inserts	1,080,000	\$0.04	\$43,200.00	\$0.030	\$32,400.00	\$0.022	\$23,760.00
#10 Envelopes	2,160,000	\$0.025	\$54,000.00	\$0.044	\$95,040.00	\$0.02	\$43,200.00
#9 Envelopes	1,080,000	\$0.02	\$21,600.00	\$0.01	\$10,800.00	\$0.018	\$19,440.00
Postage	1,260,000	\$0.398	\$501,480.00	\$0.398	\$501,480.00	\$0.388	\$488,880.00
Statement Changes	1.0	\$95.00	\$95.00	\$65.00	\$65.00	\$0.00	\$0.00
Total Proposal Cost			\$697,235.00		\$688,925.00		\$645,840.00

		Pre-Sort Center of Stockton, Inc.		Sebis		VariVerge	
Description	Estimated Quantity	Rate	Extended Price	Rate	Extended Price	Rate	Extended Price
Programming Services	1.0	\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00
Graphic Design Services	1.0	\$75.00	\$75.00	\$0.00	\$0.00	\$75.00	\$75.00
Regular Billing Statements	1,080,000	\$0.045	\$48,600.00	\$0.052	\$56,160.00	\$0.08	\$86,400.00
Delinquent Statements	180,000	\$0.045	\$8,100.00	\$0.052	\$9,360.00	\$0.08	\$14,400.00
Inserts	1,080,000	\$0.028	\$30,240.00	\$0.039	\$42,120.00	\$0.02	\$21,600.00
#10 Envelopes	2,160,000	\$0.023	\$49,680.00	\$0.02202	\$47,563.20	\$0.02	\$43,200.00
#9 Envelopes	1,080,000	\$0.019	\$20,520.00	\$0.02022	\$21,837.60	\$0.018	\$19,440.00
Postage	1,260,000	\$0.395	\$497,700.00	\$0.398	\$501,480.00	\$0.398	\$501,480.00
Statement Changes	1.0	\$2,160.000	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Proposal Cost			\$657,575.00		\$678,520.80		\$686,595.00

		DataProse	
Description	Estimated Quantity	Rate	Extended Price
Programming Services	1.0	\$0.00	\$0.00
Graphic Design Services	1.0	\$0.00	\$0.00
Regular Billing Statements	1,080,000	\$0.0488	\$52,704.00
Delinquent Statements	180,000	\$0.0588	\$10,584.00
Inserts	1,080,000	\$0.034	\$36,720.00
#10 Envelopes	2,160,000	\$0.0177	\$38,232.00
#9 Envelopes	1,080,000	\$0.0135	\$14,580.00
Postage	1,260,000	\$0.395	\$497,700.00
Statement Changes	1.0	\$125.00	\$125.00
Total Proposal Cost			\$650,645.00