



Legislation Details (With Text)

File #: 20-0556 **Version:** 1 **Name:** Galls LLC - Uniforms & Accessories
Type: Agenda Item **Status:** Approved
File created: 11/12/2020 **In control:** Police
On agenda: 11/24/2020 **Final action:** 11/24/2020
Title: Consider and take action on a resolution authorizing a three (3) year agreement with Galls, LLC for uniforms and accessories for various departments in an amount not to exceed \$816,690.00 (Chief of Police)

Sponsors:

Indexes:

Code sections:

Attachments: 1. Data Sheet, 2. Proposed Resolution, 3. Exhibit A - Agreement with Galls LLC, 4. Evaluation Scoring Matrix Summary, 5. Vendor Report Cards, 6. Form 1295, 7. Certificate of Insurance

Date	Ver.	Action By	Action	Result
11/24/2020	1	City Council	Approved	Pass

Consider and take action on a resolution authorizing a three (3) year agreement with Galls, LLC for uniforms and accessories for various departments in an amount not to exceed \$816,690.00 (Chief of Police)

Approval of this item will authorize an agreement with Galls, LLC of Lexington, Kentucky for the purchase of uniforms and accessories for Custodial, Emergency Medical Services, Facilities, Fire, Fire Marshal, Information Technology, and Police for a three-year period beginning December 1, 2020 through November 30, 2023, with two (2) one-year renewal options.

On, September 22, 2020 the City issued a Request for Proposal (RFP) #20-PS-014 for this item. One response was received on October 20, 2020 from Galls, LLC. A five-member evaluation team including City Staff from the Police Department, Fire Marshal’s Office, the Fire Department, Facilities, IT, and Emergency Medical Services evaluated the proposal and unanimously recommended that Galls be awarded the contract.

One reason there may have been limited interest in this contract is due to the lack of uniform companies that have the capability to provide the services and products needed in this bid. Prior to 2014, there were multiple uniform companies in the Houston area, with Lone Star Uniforms being one of the largest, and one of the few that provided equipment other than just uniforms. In November 2014, Galls purchased Lone Star Uniforms. In 2016 and 2017, Red the Uniform Tailor and Miller Uniform moved to the Houston area, and they were in position to compete with Galls. In January 2018, Galls purchased Red the Uniform Tailor, and within the same quarter Galls purchased Miller Uniform.

In the past, all the different City departments involved with this bid had individual contracts with Galls to provide equipment and uniforms, and the contracts expired at different times throughout the fiscal year. The reason for consolidating all the departments under one contract is for efficiency, effectiveness, and the potential to take advantage of better pricing. The cost comparison done as part of the evaluation process revealed that the prices within the contract were lower in general than the prices available via the state contract.

CONTRACT ORIGINATION:
Standard City Contract, approved by City Attorney

ATTACHMENTS:

1. Data Sheet
2. Proposed Resolution
3. Exhibit A - Agreement with Galls LLC
4. Evaluation Scoring Matrix Summary
5. Vendor Report Cards
6. Form 1295
7. Certificate of Insurance

FUNDING

{x} Funds in the amount of \$816,690.00 are available from the following departments over the next three (3) years:

Custodial	\$1,890.00	4700000	53210
EMS	\$85,500.00	2950000	53210
Facilities	\$6,300.00	3650000	53210
Fire	\$219,000.00	2850000	53210
Fire Marshal	\$24,000.00	2900000	51250
Information Technology	\$15,000.00	1550000	53210
Police	\$465,000.00	2200000	53210

{ } Requires Budget Amendment to transfer from Account # _____ to Account # _____
{ } NOT APPLICABLE

STRATEGIC PLANNING

{ } Addresses Strategic Planning Critical Success Factor # _____ and Initiative # _____
{X} NOT APPLICABLE