



Legislation Details (With Text)

File #: 17-0247 **Version:** 1 **Name:** Aqua Metrics agreement
Type: Agenda Item **Status:** Consent Agenda
File created: 3/31/2017 **In control:** City Council
On agenda: 4/11/2017 **Final action:**
Title: Consider and take action on a resolution authorizing a five-year agreement with Aqua Metrics Sales Company through HGACBuy for software services and equipment maintenance in an amount not to exceed \$395,000 (Assistant City Manager)

Sponsors:

Indexes:

Code sections:

Attachments: 1. Data Sheet, 2. Proposed Resolution, 3. Exhibit A - Migration and Upgrade Agreement, 4. Customer Portal Pricing, 5. Exhibit B - AMI Agreement, 6. Exhibit C - Annual Maintenance Agreement

Date	Ver.	Action By	Action	Result
4/11/2017	1	City Council		

Consider and take action on a resolution authorizing a five-year agreement with Aqua Metrics Sales Company through HGACBuy for software services and equipment maintenance in an amount not to exceed \$395,000 (Assistant City Manager)

Approval of this item will authorize agreements for A) a replacement software system for the management and storage of water meter data, B) a customer portal and C) maintenance of base stations and antennas. These agreements are each for five years with guaranteed pricing. The customer portal has a guaranteed per user price, with the total cost dependent upon participation.

- A) The new software will provide cloud based storage of all meter readings for a period of 36 months, redundant data backup and disaster recovery capabilities, and enhanced analytic tools for the utility billing department. The system will be maintained and managed by the provider, Sensus. This system is compatible with the current utility billing system (Sungard) and the system that the City is migrating to (MUNIS).
- B) The customer portal will provide system users, both residential and commercial customers, the ability to monitor their usage on-line, with information that is updated every 24 hours. The portal will also provide the City with another avenue to communicate with customers through notifications and alerts. Linked to the city's online payment site, the system will provide simple access for customers to pay.
- C) Aqua metrics will continue to maintain the three base stations and antennas that receive and transmit the reading data.

The annual costs for all services are:

	(A) Software	(B) Customer Portal	(C) Base Station Maintenance	Estimated HGAC fee	Annual Total
FY 2017	\$43,471	\$13,400	\$12,000	\$1,951	\$70,822
FY 2018	\$32,353	\$8,400	\$12,000	\$1,951	\$54,704
FY 2019	\$38,235	\$28,426	\$12,000	\$1,951	\$80,612
FY 2020	\$44,118	\$29,279	\$12,000	\$1,951	\$87,348
FY 2021	\$50,000	\$30,139	\$12,000	\$1,951	\$94,090
					\$387,576

The customer portal cost is based upon annual enrolled users. The estimate above is based upon 8,500 users per year. Additional authorization is requested in order to accommodate increased participation over the 5-year term of this agreement.

This recommended contract is through the HGAC Buy program, meeting procurement requirements.

Attachments:

1. Data Sheet
2. Proposed Resolution
3. Migration and Upgrade Agreement
4. Customer Portal Pricing
4. AMI Agreement
5. Annual Maintenance Agreement

Contract origination: Aqua Metrics approved by City Attorney

Funding:

{X} Funds are available from FY 2017 Utility Billing Equipment Maintenance Account 10207100-52400 in the amount of \$70,822.