

League City Worksheet:

Project Cost

Radio Refresh: Qty 200 N-70 Units
(Includes 1-Year Applications) 1,599,114.11

Personnel Accountability \$ 294,071.00

Credit for Personnel Accountability \$ (294,071.00)
(Note: Based on Consortium Incentive,
Expires on 12/15/23)

Total Project Cost- \$ 1,599,114.11

Saving for 2023:	\$ 66,408.00	Promo expires in 2023
Promo for PA:	\$ 294,071.00	Expires in 2023
Total Savings-	\$ 360,479.00	

Note: Does not include price increases for 2024.

Out Years of Applications-

Year 2- Application Cost: \$ 75,000.00 annually

Year 3- Application Cost: \$ 75,000.00 annually

Including:

Smart Messaging, Smart Locate, Smart
Mapping, and Viki Virtual Partner and
Smart Connect.

Motorola Solutions, Inc.
1717 McKinney Ave, #1590
Dallas, TX 75202
USA

December 4, 2023
City of League City
Cc: Ryan Smith
300 W. Walker Street
League City, Texas 77573

Subject: Project 25 Subscriber Refresh and Personnel Accountability

Dear Mr. Smith,

Motorola Solutions Inc. ("Motorola") is pleased to present budgetary pricing for the City of League City utilizing the Texas DIR-TSO-4101 contract. The enclosed pricing is the result of the efforts of our engineering team to design and present a Project 25 subscriber refresh of APX N-70's along with the corresponding accessories. Additional, a Personnel Accountability system including 100 AAPA licenses and supporting hardware are included as part of the package.

Motorola's proposal/quote is subject to the terms and conditions of the DIR-TSO-4101 contract, its Exhibits and applicable Addenda. The proposal is valid for until December 15, 2023 and may accept this proposal by issuing a purchase order within the guidelines of the DIR contract as stated above and including all documents required and the attached Statement of Work. The payment terms are standard terms and are as follows: 20% upon detailed design review, 60% upon shipment of the equipment, 10% upon acceptance, and 10% upon final acceptance of the system, and 100% Net 30 on subscriber shipments. The consortium incentive includes a personnel accountability system (100 licenses) with the subscriber purchase attached and the incentive expires on December 15, 2023.

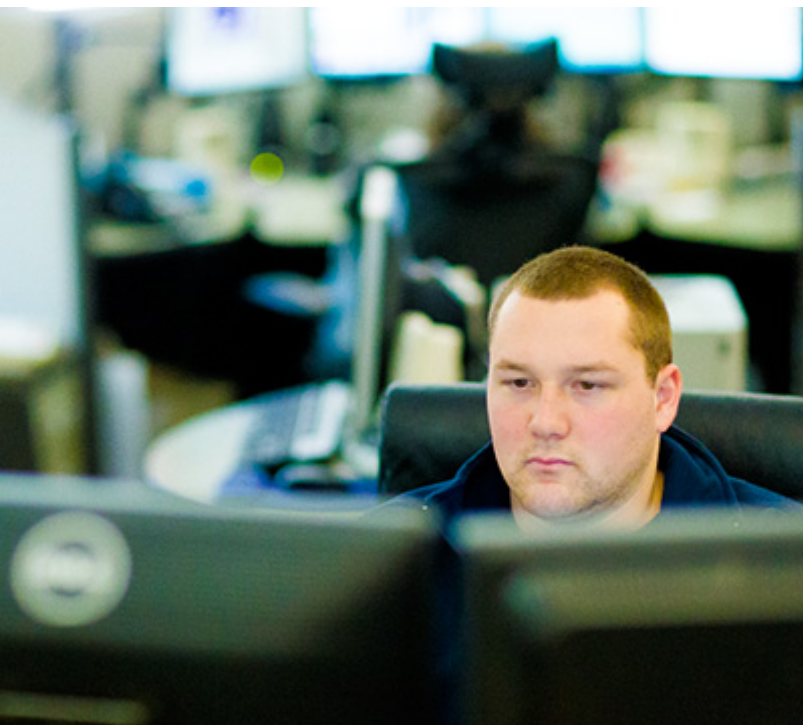
We thank you for the opportunity to furnish the City of League City with new subscribers and a personnel accountability system that will benefit the City well into the future. Our goal is to provide the City with the "best in class" radio technology available in the industry. If you have any questions please feel free to contact me at 281-802-2643, George.ebelt@motorolasolutions.com.

Sincerely,

MOTOROLA SOLUTIONS, INC.

George M. Ebelt

George M. Ebelt
Motorola Solutions Sales and Services, Inc.
North America Government Markets



LEAGUE CITY, CITY OF

League City N70's

11/30/2023

11/30/2023

LEAGUE CITY, CITY OF
300 W WALKER ST
LEAGUE CITY, TX 77573

RE: Motorola Quote for League City N70's TXWARN
Dear Ryan Smith,

Motorola Solutions is pleased to present LEAGUE CITY, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide LEAGUE CITY, CITY OF with the best products and services available in the communications industry. Please direct any questions to George Ebelt at George.Ebelt@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

George Ebelt

Billing Address:
LEAGUE CITY, CITY OF
300 W WALKER ST
LEAGUE CITY, TX 77573
US

Shipping Address:
LEAGUE CITY EMS STATION 1
260 S FM 270
LEAGUE CITY, TX 77573
US

Quote Date:11/30/2023
Expiration Date:02/28/2024
Quote Created By:
George Ebelt
George.Ebelt@
motorolasolutions.com
281-802-2643

End Customer:
LEAGUE CITY, CITY OF
Ryan Smith
ryan.smith@leaguecitytx.gov
2813322566

Contract: 22918 - TX DIR TSO-4101

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ N70	APX N70					
1	H35UCT9PW8AN	APX N70 7/800 MODEL 4.5 PORTABLE	200		\$5,014.00	\$3,660.22	\$732,044.00
1a	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US	200		\$0.00	\$0.00	\$0.00
1b	QA09030AA	ADD: MOTOROLA HOSTED RADIOCENTRAL W CPS	200		\$0.00	\$0.00	\$0.00
1c	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	200		\$6.00	\$4.38	\$876.00
1d	H637AB	ADD: RADIO CENTRAL PROGRAMMING PROMO CARVE OUT+	200		-\$32.04	-\$32.04	-\$6,408.00
1e	H636AA	ADD: APX N70 APPLICATION BUNDLE PROMO+	200		-\$300.00	-\$300.00	-\$60,000.00
1f	BD00001AA	ADD: CORE BUNDLE	200		\$3,106.00	\$2,267.38	\$453,476.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1g	H499KC	ENH: SUBMERSIBLE (DELTA T)	200		\$0.00	\$0.00	\$0.00
1h	H38DA	ADD: SMARTZONE OPERATION	200		\$0.00	\$0.00	\$0.00
1i	Q361CD	ADD: P25 9600 BAUD TRUNKING	200		\$0.00	\$0.00	\$0.00
1j	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	200		\$0.00	\$0.00	\$0.00
1k	QA00580BA	ADD: TDMA OPERATION	200		\$0.00	\$0.00	\$0.00
1l	QA09001AM	ADD: WIFI CAPABILITY	200		\$0.00	\$0.00	\$0.00
1m	QA03399AK	ADD: ENHANCED DATA	200		\$0.00	\$0.00	\$0.00
1n	Q387CB	ADD: MULTICAST VOTING SCAN	200		\$0.00	\$0.00	\$0.00
1o	QA09028AA	ADD: VIQI VC RADIO OPERATION	200		\$0.00	\$0.00	\$0.00
1p	BD00010AA	ADD: SECURITY BUNDLE	200		\$1,023.00	\$746.79	\$149,358.00
1q	H797DW	ENH: DVP-XL ENCRYPTION AND ADP	200		\$0.00	\$0.00	\$0.00
1r	Q15AK	ADD: AES/DES-XL/DES- OFB ENCRYPTION AND ADP	200		\$0.00	\$0.00	\$0.00
1s	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	200		\$0.00	\$0.00	\$0.00
1t	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	200		\$0.00	\$0.00	\$0.00
1u	QA09113AA	ADD: BASELINE RELEASE SW	200		\$0.00	\$0.00	\$0.00
1v	BD00020AA	ADD: TACTICAL BUNDLE	200		\$248.00	\$181.04	\$36,208.00
1w	Q445BC	ADD: APX PERSONNEL ACCOUNTABILITY	200		\$0.00	\$0.00	\$0.00
1x	QA09000AG	ADD: DIGITAL TONE SIGNALING	200		\$0.00	\$0.00	\$0.00
2	LSV01S03060A	APX N70 DMS ESSENTIAL	200	3 YEARS	\$205.92	\$205.92	\$41,184.00



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
3	SSV01P01685B	ELIGIBLE FOR PROMO - CC AWARE STARTER+	200	1 YEAR	\$0.00	\$0.00	\$0.00
4	SSV01P01407B	SMARTPROGRAMMING PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
5	SSV01P01406A	SMARTCONNECT PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
6	SSV01P01476A	SMARTLOCATE PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
7	SSV01P01902A	SMARTMAPPING PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
8	SSV01P01901A	SMARTMESSAGING PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
9	SSV01P01408B	VIQI VIRTUAL PARTNER PROMO+	200	1 YEAR	\$75.00	\$75.00	\$15,000.00
10	LSV01P03092A	RADIOCENTRAL PROGRAMMING PROMO	200	1 YEAR	\$32.04	\$32.04	\$6,408.00
11	LSV01S03082A	RADIOCENTRAL PROGRAMMING	200	2 YEARS	\$64.08	\$64.08	\$12,816.00
12	PMMN4141A	XVP750 REMOTE SPEAKER MICROPHONE WITH CHANNEL KNOB, FOR APX N RADIOS	200		\$507.60	\$380.70	\$76,140.00
13	NNTN7624C	CHARGER,CHR IMP VEH EXT NA/EU KIT	2		\$509.76	\$382.32	\$764.64
14	PMPN4604A	CHARGER,CHGR DESKTOP SINGLE UNIT IMPRES 2 EXT US	200		\$207.14	\$155.36	\$31,072.00
15	PMNN4816A	BATT IMPRES 2 LIION IP68 3200T	200		\$225.50	\$169.13	\$33,826.00
16	PMPN4591A	CHGR DESKTOP MULTI UNIT IMPRES 2 6 DISPLAYS INT PS US	1		\$1,799.29	\$1,349.47	\$1,349.47

Grand Total

\$1,599,114.11 (USD)



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Pricing Summary

	List Price	Sale Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$2,122,991.26	\$1,565,589.46
Year 2 Subscription Fee: Programming and Non-Promo	\$20,136.00	\$20,136.00
Year 3 Subscription Fee: Programming and Non-Promo	\$20,136.00	\$20,136.00
Grand Total System Price	\$2,163,263.26	\$1,608,560.38

Notes:

- + Promotional pricing for 1 year Application Service trial.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- **Any associated promotions for SmartConnect, SmartProgramming, SmartMessaging, SmartMapping, SmartLocate, ViQi Virtual Partner, RadioCentral or CommandCentral Aware are valid only for orders placed on or before December 31, 2023. A new quote is required if the order is placed beyond this date.**
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX N70 PORTABLE RADIO SOLUTION DESCRIPTION

OVERVIEW

The APX N70 offers affordable, next generation communications for without compromising P25 interoperability or voice and data quality. It offers a durable design with “pick-up-and-go” functionality, optimizing ease-of-use and focused communications in almost all environments.

DURABLE AND EASY TO USE

The APX N70 enhances operations with a full color transreflective glass display with touch technology for easy operation with gloves on. The touchscreen includes a high velocity user interface with large touch targets, shallow menu hierarchy, home screen information at a glance, and access to integrated apps. Additionally, the N70 offers extended battery life, a shorter antenna, and Bluetooth compatibility with audio accessories, promoting efficient communications between first responders.

ESSENTIAL AND SECURE P25 COMMUNICATIONS

The APX N70 is certified compliant with P25 standards and supports digital and analog trunking, FDMA and TDMA, and Integrated Voice and Data. P25 communications over the N70 are safe and secure—it offers software and hardware encryption, single- and multi key encryption, and P25 Authentication, protecting communications during daily operations.

Reliable Connectivity

Using the APX N70 lets first responders stay connected across disparate networks. It can be equipped with LTE, Wi-Fi®, Bluetooth®, and GPS features, bringing future-ready applications, services, and best-in-class connectivity to everyday users. APX N70 radios support 7/800 MHz frequency bands across radio systems with minimal intervention by the radio user.

Managing and Provisioning Devices

APN N70 provides users greater awareness and faster radio management through Customer Programming Software (“CPS”), Radio Management (“RM”), or the Radio Central programming. These tools transform accurate data into smarter action by enabling dispatchers and network managers to keep radios in the field, make informed operational decisions, and, above all, protect first responders' focus and safety.

Customer Programming Service

CPS is a proprietary, Windows-based application used to configure APX subscriber radios in offline situations. The CPS application offers drag-and-drop, clone-wizard, and basic import/export functions that allow for the addition of new



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software and feature enhancements. APX N radios can be programmed one-at-a-time on a local PC, via secure USB port connection, with TLS-PSK based encryption. Once loaded, subscriber radios are read, and edited, and copdeplugs and templates can be saved and duplicated to program other fleet radios.

Radio Management

Batch Programming is available through the RM software for simultaneous programming and upgrading throughout the radio fleet. With Batch Programming, up to 16 radios can be programmed at once over a Wi-Fi connection. This reduces programming time and ensures that the radio fleet is always up-to-date and ready-to-use in the field.

Device Management Services

Device Management Services ("DMS") packages provide programming, management, and maintenance services to maximize the effectiveness of this APX N70 solution, while reducing maintenance risk, workload, and total cost of ownership. DMS tackles a range of customer needs, whether the solution is self-maintained or managed by Motorola Solutions.

Using Motorola Solutions' cloud-based Radio Central Programming, APX N70 supports faster provisioning and deployment to get devices in the hands of first responders and out into the field. Parameters such as talk groups, interface options, and security keys can be programmed remotely within minutes. The DMS package provides access to batch programming with Radio Central Programming or one-at-a-time basic programming with Customer Programming Service, described below.

Radio Central

Radio Central Programming streamlines the APX N70 out-of-the-box experience with a few simple steps. Users will power on the device and view a boot-up animation. Status bar icons on the front display indicate when a connection is made and an update download is initiated. If the APN N70 device is being started for the first time, a "peek-in" device management notification will indicate that the default configuration is detected. When the update download is complete, the device reboots and installs the update. When the install is complete, the device goes back to the full home screen and notifies the user that the update is complete. From power on to provisioning, the process takes less than a minute. For Encryption and Authentication users, a KVL needs to be connected to the radio to use those services.

APX N70 also features Touchless Key Provisioning ("TKP"), leveraging Radio Central and Key Management Facility to add encryption keys remotely. This streamlined, one-time process reduces the time and effort spent enabling encryption. TKP delivers the initial encryption keys to APN N70 radios. Users can provision encryption on one radio or on batches of radios, further speeding up the encryption process for radio fleets.

The figure below illustrates APX N70's faster provisioning process.



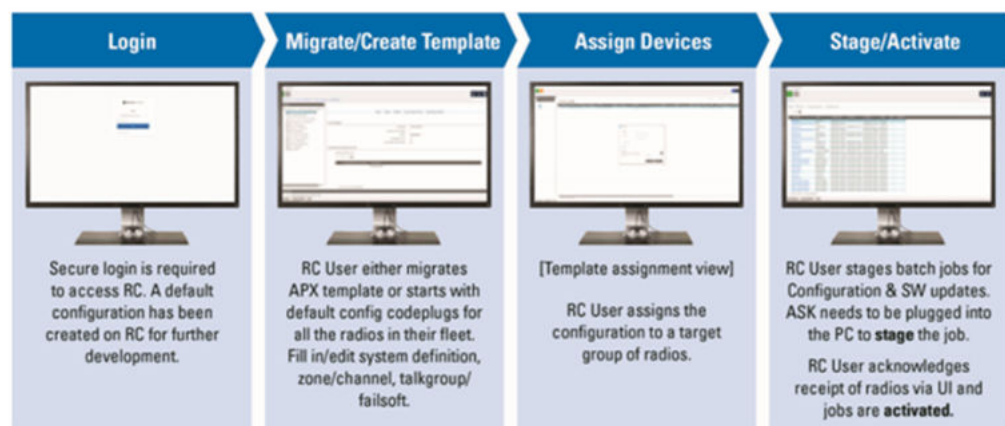


Figure 1: APX N70 Provisioning via Radio Central

EVOLVING WITH APPLICATION SERVICES

APX N70 gives first responders access to mobile features through the following application services described below.

ViQi VIRTUAL PARTNER

APX N70 maintains situational awareness and first responder safety through natural operation. This outcome is achieved through ViQi™ Virtual Partner—a cloud-based service that provides public safety information via voice. With a single button press and audio prompt, first responders can use natural language to access a variety of actions, from changing channels, zones, profiles and device volume, to scanning and canceling commands.

Virtual Partner uses artificial intelligence to interpret voice queries and deliver results in an audible format. This empowers users to submit queries with the radio without the risk of losing situational awareness while typing a manual query. This also allows first responders to receive critical information faster than relaying a query to dispatchers. The APX N70 radio will leverage either Land Mobile Radio (“LMR”) or supported broadband networks to send queries and return responses.

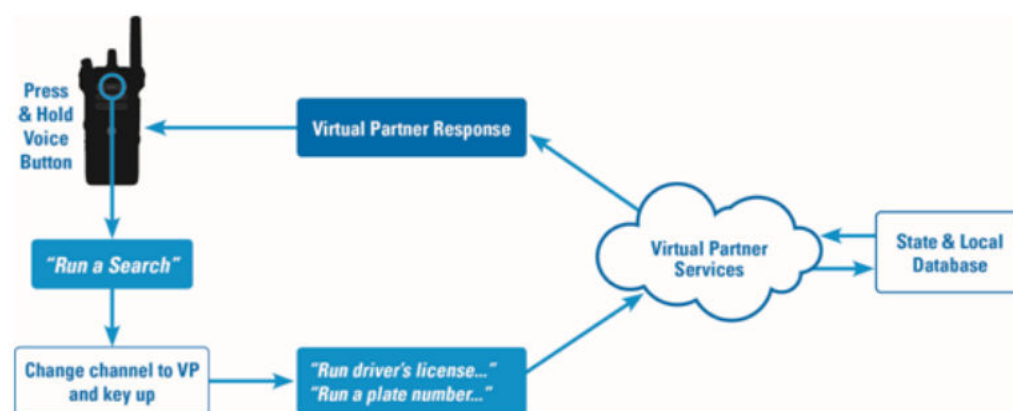


Figure 2: ViQi Virtual Partner Voice Control Process

SMARTCONNECT APPLICATION SERVICES



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SmartConnect allows first responders to access critical intelligence no matter where the mission takes them. It keeps first responders connected and maintains critical LMR features through a broadband connection. By seamlessly switching between P25 LMR and LTE cellular networks, SmartConnect extends reliable Push-to-talk ("PTT") communications as users roam onto supported broadband networks. Authentication, status, talkgroups, and encryption are all preserved automatically, without interruptions or resets to ensure that first responders continue to have access to the critical features they need in dangerous situations.

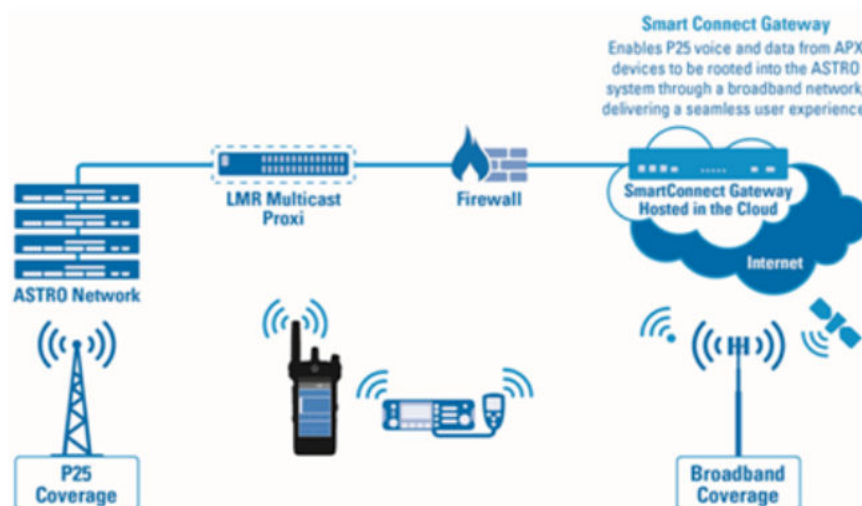


Figure 3: APX N70 SmartConnect Network Elements

SMARTLOCATE APPLICATION SERVICES

The SmartLocate application sends GPS location information of first responders over a broadband network. This enables dispatchers to track field units more frequently and improve resource deployment. With Dynamic Mode, SmartLocate can dynamically switch from LTE to P25 to continue sending location reports, without requiring the user to change inputs. This fallback capability provides an extra layer of reliability and enhances location tracking to build an effective operating picture as situations evolve. The use of broadband increases the frequency of location reporting beyond an LMR system to allow for a higher number of users without LMR infrastructure capacity limitations.

SmartLocate also enhances location information accuracy using nearby cell-towers and Wi-Fi access points. This leads to more accurate device tracking and improved location performance when a user moves indoors or enters marginal conditions (such as deep street canyons or forested areas).

SmartLocate integrates with CommandCentral Aware to provide location triggers such as time, distance, PTT, emergency, and accelerated cadence during emergency.

The SmartLocate Application Service is proposed as a subscription-based model that optimizes budget and scales to meet evolving needs. SmartLocate provides enhanced capabilities to existing investments in CommandCentral Aware. Access to CommandCentral Aware is not included with the SmartLocate subscription.

Note - Dynamic Mode requires IMW and a cloud connector on the P25 system.

SMARTPROGRAMMING APPLICATION SERVICES



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Leveraging DMS and Radio Central provisioning capabilities, the SmartProgramming application allows radios to be updated anywhere within an agency's local LTE network coverage area. APX N70 devices do not need to be tied to a computer via USB cable, limited to Wi-Fi network coverage, or gated by LMR bandwidth. SmartProgramming allows the APX N70 device to take advantage of LTE broadband data speeds to pull programming jobs from Radio Central Programming devices in minutes.

The SmartProgramming Application Service is proposed as a subscription-based model to optimize budget and scale to meet evolving needs.

SMARTMAPPING APPLICATION SERVICES

The SmartMapping application provides precise and accessible location information of field units to inform response and improve situational awareness. The application displays this data on the APX N70's modernized map interface. Users can see their own location and the location/status of other crew members at a glance and immediately tap to communicate with them. Users can access SmartMapping directly from the APX N70 home screen, making it easier to leverage the map display in fast-paced situations.

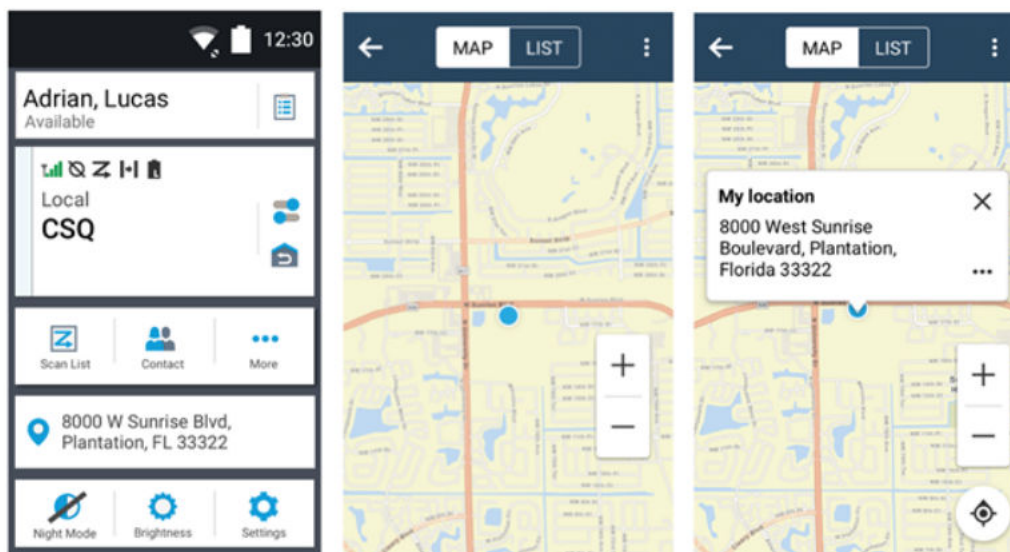


Figure 4: SmartMapping Widget, Map View, and Location Pop-Up Display (Left to Right)

SmartMapping also provides the following capabilities for APX N70 first responders:

- Search for specific users to communicate with using accessible, on-screen navigation and search tools.
- Select map layers to get a different area view, including Street View, Terrain, or Satellite Image.
- Adapt to changing agency needs as new integrations and capabilities are introduced for the SmartMapping application.

SMARTMESSAGING APPLICATION SERVICES

SmartMessaging is an application service that allows APX N70 first responders to seamlessly and discreetly share multimedia communications over a Broadband connection. This helps offload traffic from mission-critical LMR networks while enhancing public safety capabilities. From the APX N70 home screen, users can send more detailed multimedia messages, with image, video, or audio file attachments, to enhance situational awareness and improve response success.



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An enhanced search and history functionality is available for users to easily access previous messages by name, content, and time range, helping them find specific information when needed.

SmartMessaging also supports the following capabilities:

- Receive "Be On the Lookout" ("BOLO") images or first-on-scene images, videos, locations, and audio from a WAVE dispatch application sent to an APX N70 first responders or predefined groups.
- Send text messages to an individual or group of contacts to provide all necessary users with updated intelligence.
- Secure communications with encrypted messaging data from an APX N70 device to the server.
- Adapt to changing agency needs as new integrations and collaboration tools become available for the SmartMessaging application.



APX N-SERIES DEVICE MANAGEMENT SERVICES - ESSENTIAL STATEMENT OF WORK

OVERVIEW

Device Management Services ("DMS") efficiently maintains the Customer's device fleet while helping to keep devices up-to-date and fully operational in the field.

DMS Essential services provide basic hardware and software support.

This Statement of Work ("SOW"), including all of its subsections and attachments is an integral part of the applicable agreement ("Agreement") between Motorola Solutions, Inc. ("Motorola Solutions") and Customer ("Customer").

In the event of a conflict between the terms and conditions of the Agreement and the terms and conditions of this SOW, this SOW will control as to the inconsistency only. The SOW applies to the device specifically named in the Agreement.

HARDWARE REPAIR

Hardware Repair provides repair coverage for internal and external device components that do not work in accordance with published specifications. Repair services are performed at a Motorola Solutions-operated or supervised facility. The device will be repaired to bring it to compliance with its specifications, as published by Motorola Solutions at the time of delivery of the original device.

For malfunctioning devices that must be replaced, Motorola Solutions will attempt to read the codeplugs from those devices. If successful, Motorola Solutions will load the codeplug to any replacement devices. If not, Motorola Solutions will load a factory codeplug, and the Customer will need to load the previous codeplug.

Motorola Solutions will load factory available firmware to any replacement devices, which may not match the Customer's firmware version.

MOTOROLA SOLUTIONS RESPONSIBILITIES

- Repair or replace malfunctioning device, as determined by Motorola Solutions.
- Complete repair or replacement with a turnaround time of five business days in-house, provided the device is delivered to the repair center by 9:00 a.m. (local repair center time). Turnaround time represents the time a product spends in the repair process, and does not include time in transit to and from the Customer's site. Business days do not include US holidays or weekends.
- If applicable, apply periodically-released device updates, in accordance with an Engineering Change Notice.
- Provide two-way air shipping when a supported Motorola Solutions electronic system, such as MyView Portal, is used to initiate a repair. A shipping label will be generated via the electronic system.

CUSTOMER RESPONSIBILITIES

- For non-contiguous renewals, Customer must provide a complete list, preferably in electronic format, of all hardware serial numbers to be covered under the Agreement to Motorola Solutions.
- Initiate device repairs, as needed.
 - When initiating a repair via a supported Motorola Solutions electronic system, label each package correctly with the shipping label and Return Material Authorization ("RMA") number generated by the electronic system.
 - When initiating a repair via paper Return Material Form ("RMF"), the RMF must be completed for each device, included in the package with the device, and shipped to the Motorola Solutions depot specified on the RMF.



- Remove any data or other information from the device that the Customer wishes to destroy or retain prior to sending the device for repair.
- If a malfunctioning device must be replaced and the Customer has loaded information for that device to Motorola Solutions' cloud environment, the Customer will need to remove the information for the malfunctioning device and add information for the replacement device to the applicable cloud environment.

LIMITATIONS AND EXCLUSIONS

The Customer will incur additional charges at the prevailing rates for any activities that are not included or are specifically excluded from this service scope, as described below. Motorola Solutions will notify the Customer and provide a quotation of any incremental charges related to such exclusions prior to completing the repair and said repair will be subject to Customer's acceptance of the quotation.

- Replacement of consumable parts or accessories, as defined by product, including but not limited to batteries, cables, and carrying cases.
- Repair of problems caused by:
 - Natural or manmade disasters, including but not limited to internal or external damage resulting from fire, theft, and floods.
 - Third-party software, accessories, or peripherals not approved in writing by Motorola Solutions for use with the device.
 - Using the device outside of the product's operational and environmental specifications, including improper handling, carelessness, or reckless use.
 - Unauthorized alterations or attempted repair, or repair by a third party.
- Non-remedial work, including but not limited to administration and operator procedures, reprogramming, and operator or user training.
- Problem determination and/or work performed to repair or resolve issues with non-covered products. For example, any hardware or software products not specifically listed on the service order form are excluded from service.
- File backup or restoration.
- Completion and test of incomplete application programming or system integration if not performed by Motorola Solutions and specifically listed as covered.
- Accidental damage, chemical or liquid damage, or other damage caused outside of normal device operating specifications, except if optional Accidental Damage Coverage was purchased.
- Cosmetic imperfections that do not affect the functionality of the device.
- Software support for unauthorized modifications or other misuse of the device software is not covered.

Motorola Solutions is not obligated to provide support for any device that has been subject to the following:

- Repaired, tampered with, altered or modified (including the unauthorized installation of any software) — except by Motorola Solutions authorized service personnel.
- Subjected to unusual physical or electrical stress, abuse, or forces or exposure beyond normal use within the specified operational and environmental parameters set forth in the applicable product specification.
- If the Customer fails to comply with the obligations contained in the Agreement, the applicable software license agreement, and Motorola Solutions terms and conditions of service.

DEVICE TECHNICAL SUPPORT

Motorola Solutions' Device Technical Support service provides telephone consultation for device and accessory issues. Support is delivered through the Motorola Solutions Centralized Managed Support Operations ("CMSO") organization by a staff of technical support specialists.

For Device Technical Support, Motorola Solutions will respond to calls within two (2) hours during the support days. Support hours are 7 a.m. to 7 p.m. CST Monday through Friday, excluding US holidays. In addition, Customers may



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

contact the Call Management Center (800-MSI-HELP) at any time (24 hours a day, seven days a week) and a Motorola Solutions representative will log a technical request in Motorola Solutions Case Management System on the Customer's behalf.

MOTOROLA SOLUTIONS RESPONSIBILITIES

- Provide technical support for devices, assessing and troubleshooting reported issues.
- Receive and log Customer support requests, and assign a technical representative to respond to a Customer incident per the defined timeframes.

CUSTOMER RESPONSIBILITIES

- Use the provided methods to contact Motorola Solutions technical support.
- Provide sufficient information to allow Motorola Solutions technical support agents to diagnose and resolve Customer issues.
- Provide contact information for field service technicians in the event that Motorola Solutions has to follow up.

LIMITATIONS AND EXCLUSIONS

- Device support does not include Land Mobile Radio ("LMR") network, Wi-Fi, and LTE network troubleshooting.

Software Maintenance

Motorola Solutions is continually developing new features and functionality for our portfolio of public-safety-grade radios. By purchasing software maintenance, the Customer can take advantage of these firmware releases and future-proof their communications investment.

MOTOROLA SOLUTIONS RESPONSIBILITIES

- Test all firmware releases to minimize software defects.
- Announce new firmware releases and post release notes in a timely manner via MyView Portal.
- Provide firmware updates. Motorola Solutions makes no guarantees as to the frequency or timing of firmware updates.
- Provide upgrade capability through supported Programming Tools.
- Provide programming and service tools and technical support through the firmware support window.
- Provide documentation via MyView Portal with each release detailing new features, bug fixes, and any known issues.

CUSTOMER RESPONSIBILITIES

- Periodically check MyView Portal for firmware update announcements.
- Keep the radio fleet updated with firmware versions within the support window.

MyView Portal Access

MyView Portal is the single location to track the status of subscriptions and service contracts, including start and end dates. This portal includes order, RMA, and technical support ticket status, as well as a consolidated download site for software and documentation.

Outside of pre-announced maintenance periods, MyView Portal will be available on a best effort 24/7 basis. Motorola Solutions cannot guarantee the availability of Internet networks outside of our control.



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MOTOROLA SOLUTIONS RESPONSIBILITIES

- Provide a web accessible, secure portal to view the Customer's data.
- Provide the Customer with login credentials for the site.
- Provide end-user training for the site.
- Provide technical support to answer end user questions between the hours of 8 a.m. to 5 p.m. CST Monday through Friday, excluding US holidays.
- Keep the site updated with the latest Customer information.

CUSTOMER RESPONSIBILITIES

- Provide Motorola Solutions with contact information for administrative users.
- Administer user access.
- Provide Internet access for users to access the site.
- Attend available MyView Portal training.
- Protect login information against unauthorized use.
- Provide Motorola Solutions with updated equipment information, as needed.





Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)

Motorola APX Personnel Accountability Solution Pricing

Template Version 4/15/2022

Quote Details (from Questionnaire)

Customer Name:	League City TX Fire Department
Proposal Date:	4-Dec-23
Version:	1.40
B	Client uses Broadband or IV&D (B or I)
N	Include IV&D Radios for Clients
Y	Include Control Channel Radios for Clients

Required Input	Price
	No Input

3	# of vehicles with APAA PC client licenses
0	# of MCC Dispatch Console Ops with APAA client license
100	# of Subscriber portable radios used for Accountability
T	Trunking or Conventional or Agency Only Operation (T,C,A)
1	Number of zones requiring Personnel Accountability Support
Y	Include Battery Level Reporting
Y	Subscribers already have presence licenses
N	Subscribers already have Q445 Option
Y	Require CAD connectivity
Y	Include a new CEN Enablement Server to host APAA
N	Include a new redundant CEN Enablement Server to host APAA
N	Personnel Accountability Redundancy

SDI Supplied Drop Ship Product	APC	Motorola Part #	Motorola Unit List Price	QTY	Motorola Extended List Price	Notes
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SDI APAA CLIENT LICENSE

APAA PC Client License - Per License Price	708	TT3028	\$5,490	3	\$16,470	1 license required for each computer which will have the APAA PC Client installed on it. (For example, ruggedized computer in Chief Vehicles). The APAA Accountability client is the same for conventional or trunked deployments.
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SDI APAA TRUNKED SERVER LICENSE

APAA Server Software License	708	TT3029	\$24,705	1	\$24,705	License provides server support for client licenses. Required for ASTRO Trunking Systems, NOT required for Conventional-only use of Accountability.
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SDI CONVENTIONAL-ONLY LICENSE

APAA Conventional license	708	TT3031	\$100	0	\$0	Conventional license required for Conventional-only operation only. This license is used to track deployments of Conventional-only Accountability.
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SDI EASYSTAFF RADIO ACCESS LICENSE

SDI COMPLETES THESE ROWS FOR THE ACCOUNTABILITY SOFTWARE	EasyStaff Radio Access License (per portable radio)	708	TT3030	\$92	100	\$9,200	License provides EasyStaff support for subscribers used for Accountability. License defines how many subscribers are supported on the system. One for each subscriber configured as a part of Accountability is required. Required for Trunked and Conventional deployments.
	SDI SUPPLIED SERVICES						
	SDI Accountability Solution Deployment, Fielding, and Follow-On Support	127	N/A	\$51,429	1	\$51,429	Encompasses SDI Deployment and Fielding Services (other services may be identified separately on this worksheet) • Participate in Kick-Off meeting and coordinate interchange meetings to address tactical alerts, radio IDs, IT elements, and code plug verification • Install and configure APAA client software onto initial, designated subset of Department Windows PCs. • Provide OJT client application installation and configuration training to Radio Shop or other personnel such that they can perform follow-on installations. • Install SDI accountability server software onto server (assumes access to Motorola trunked system enablement server) and configure • Work with engineering team to implement required networking interfaces; proper network/accesses required to enable communications with APAA Clients and EasyStaff® • Populate EasyStaff® software with Department radio ID/rostering data; work with engineering team and Department IT personnel to implement existing ride list data interfaces, as/if available • Establish appropriate interface with Customer systems to receive dispatch data defining units assigned to incidents (please note that Customer must ensure proper access) • Documentation deliverables: Client Application User Guide, Client Application Installation and Configuration Guide, EasyStaff® User Guide, Server Admin Guide • Provide 3 scheduled training trips each trip encompassing 5 days of on-site operations-level training to provide detailed hands-on operational training of the accountability solution to command level
	Follow-On SDI Software Support	128	N/A	\$5,457	5	\$27,286	Quantity reflects 5 years total support following acceptance. Follow-on software support activities encompass remote phone support, bug fixes, and similar services and also include APAA upgrades and efforts to ensure compatibility with technology updates (e.g., new operating system versions, compatibility with trunking system updates, etc.) that occur over the defined timeframe. SDI will perform issue analysis, defect fixes, updates, and support to assist users with issues arising out of installation/deployment, software usage, software updates, and/or other conditions requiring SDI technical support services. On-line accessible resources are available addressing documentation and release information. Note that the proposed services are for SDI remote support and exclude training activities. See SUA Worksheet tab in spreadsheet for pricing breakdown.

SDI Accountability Operations Level Training	128	N/A	\$17,500	0	\$0	Optional item. Proposing standing up a training program at MFRI to support County VFD training. This assumes 10 days training to train the trainers and get MFRI up and going with the accountability training. This line item is for additional hands-on operational training of the Accountability solution to customer end-user beyond that offered in the Deployment line item above.
MOTOROLA PERSONNEL ACCOUNTABILITY SYSTEM LICENSE						
ASTRO Trunked System Personnel Accountability System License (per Zone)	877	UA00421AA	\$49,000	1	\$49,000	Enables Personnel Accountability operation over the ASTRO Trunked Radio System Infrastructure. This is a per-Zone license required for ASTRO Master Site L&M Radio Infrastructures for ASTRO 7.17 and higher system releases. This license enables Personnel Accountability and Enhanced CADI operation over the ASTRO Infrastructure. NOT required Conventional-only Accountability operation.
MOTOROLA SUPPLIED ENABLEMENT SERVER HARDWARE						
Enablement (CEN) Server	877	DLN8009	\$28,000	1	\$28,000	HP Server platform for Accountability server application. The Enablement Server ships standard starting with the ASTRO 7.16 system release for all new system deployments. If the system originated from 7.15 or before it will most likely require the Enablement Server. The server is NOT required for Conventional-only Accountability operation.
VMware for Enablement (CEN) Server	877	DVN4359A	\$0	1	\$0	VMware for Enablement (CEN) Server Required for T8399A
OPTIONAL - MOTOROLA SUPPLIED INTELLIGENT MIDDLEWARE (IMW) SENSOR MANAGEMENT LICENSE						
Accountability ASTRO P25 Sensor License per APX Subscriber	877	UA00473AA	\$0	100	\$0	ASTRO Infrastructure Expansion license enabling Accountability ASTRO P25 Sensor service per APX Subscriber.
MOTOROLA CONTROL CHANNEL RADIO/RF MODEM APX RADIO						
APX Mobile or Portable Radio (Control Channel/RF Modem)	681 / 656	As specified by field team	\$5,200	3	\$15,600	The APX Mobile or Portable Radio is required for all vehicle-based APAA PC Clients. Mobile radios are recommended for vehicle installations, portable radios are an option, particularly for tablet-based APAA PC Clients. These radios need to be specified the same way a typical voice radio on the customer's systems are specified. These radios are dedicated for Accountability operation and are not used for voice or data service while APAA application is running.
USB Data Cable (for interface between APX Mobile or Portable Radio)	656 / 655	G308 (6ft USB for mobile) G309 (16.5ft USB for mobile) HKN6172B (16.5ft USB w/Ignition Sense Cable) PMKN4012B (USB cable for portable)	\$55	3	\$165	A USB Data Cable is required to run between the PC running the APAA Client application and the control channel/RF Modem APX Mobile or Portable Radio specified in the above line item. Not required for Dispatch/Console installations.

OPTIONAL - MOTOROLA INTEGRATED VOICE AND DATA (IV&D) APX RADIO

APX Mobile or Portable Radio (IV&D Radio)	681 / 656	As specified by field team	\$5,200	0	\$0	The APX Mobile or Portable IV&D Radio is optional and only needed for customers who intend to use IV&D data service to connect the APAA client to the APAA server in the trunked system. This radio is NOT needed if the customer will be using a separate data service for this connection (e.g. 4G/LTE). This radio is NOT needed for Conventional Accountability deployments. Mobile radios are recommended for vehicle installations, portable radios are an option, particularly for tablet-based APAA PC Clients. These radios need to be specified the same way a typical data radio on the customer's systems are specified. These radios are dedicated for Accountability operation and cannot be used for voice service while APAA application is running.
USB Data Cable (for interface between APX Mobile or Portable Radio)	656 / 655	G308 (6ft USB for mobile) G309 (16.5ft USB for mobile) HKN6172B (16.5ft USB w/Ignition Sense Cable) PMKN4012B (USB cable for portable)	\$55	0	\$0	A USB Data Cable is required to run between the PC running the APAA Client application and the control channel/RF Modem APX Mobile or Portable Radio specified in the above line item. Not required for Dispatch/Console installations.

CUSTOMER CAD DISPATCH API OPTION

CAD Dispatch API	N/A	N/A	\$7,500	0	\$0	CAD Vendor - Premier One (TBD) The CAD Dispatch API is a placeholder for whatever costs would be needed to interface a customer's existing CAD application to the Personnel Accountability solution. This capability is crucial in trunked deployments to allow Personnel Accountability to filter out any APX radios affiliated to a fireground talkgroup but not actively assigned to the incident. This cost is to the customer if there is a CAD vendor cost involved.
CEN Firewall for Connectivity to Customer Network	147	T8825A	\$3,200	1	\$3,200	The CEN Firewall is used to connect the CEN to the customer network. This can be used to facilitate APAA to CAD, APAA to Roster, APAA to EasyStaff and Client via VPN to APAA connectivity. If the CEN is already connected to the customer network, this is optional.

MOTOROLA APX PERSONNEL ACCOUNTABILITY OPTION

APX Radio Personnel Accountability Option (Supported on APX 8000, 7000, 6000 and 4000 radios)	481	Q445	\$190	100	\$19,000	The APX Personnel Accountability option is required in the APX radio to support the Accountability signaling features. This feature is required for both Trunked and Conventional Accountability operation.
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MOTOROLA APPLICATION PRACTICE OFFICE SERVICES

Motorola Application Practice Office Services (Deployment)		N/A	\$1,670	4.0	\$6,680	Application Practice Office services include assisting the field team with the preparation work needed to be conducted prior to the installation and configuration of the Accountability software for deployment.
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Motorola IP Network Practice Office		N/A	\$1,670	3.0	\$5,010	IP Network Practice Office services include assisting the field team with the network discussion and the CEN side implementation of connecting the CEN to the customer network.
Motorola Application Practice Office Services (Data Capacity Study)		N/A	\$1,670	0.0	\$0	Data Capacity Study

MOTOROLA FIELD RADIO SHOP INSTALLATION SERVICES

Radio Shop Installation Services (Motorola List Price)		N/A	\$2,188	0	\$0	Radio shop installation services required for installation of the APX mobile radio in the vehicles for the Control Channel / RF Modem radio operation.
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MOTOROLA FIELD SYSTEM TECHNICIAN SERVICES

Motorola System Technician Services		N/A	\$2,188	5	\$10,940	System Technician services are required for assistance of installation and configuration of APAA server and software and licenses.
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MOTOROLA FIELD SYSTEM ENGINEERING SERVICES

Motorola System Engineering Services (Engineer and Network Transport SME)		N/A	\$2,188	2	\$4,376	Pre-Sale - System Engineering services are required for ensuring the overall system design of the Accountability solution is accurate. The customer owns the VPN used for broadband connectivity, not MSI responsibility.
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MOTOROLA FIELD PROGRAM MANAGEMENT SERVICES

Motorola Program Management Services		N/A	\$2,188	5	\$23,011	System Engineering services are required for ensuring the overall system design of the Accountability solution is accurate. Recommendation:
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TOTAL:	\$294,071	<i>Included with purchase of qty. 200- APX N-70 radios if bought by December 15, 2023 at no cost.</i>
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