

#### **Contract Cover Sheet**

All Contracts over \$3,000 should be reviewed by Purchasing and Legal prior to being signed.

Please Note: Contracts between \$3,000.01-\$15,000 require Dept. Director/Executive Director signature. Contracts valued between \$15,000.01-\$25,000 require Assistant City Manager or City Manager signature. Contracts valued between \$25,000.01-\$50,000 require City Manager signature. All contracts valued over \$50,000 must be approved by Council.

Dept: The Ballpark at League City Date: 12/10	1/2024 Contact: Theresa Puccetti
Jendor: Del Papa Distributing Company,	, Inc\$146,800.00
Begin Date: 01/01/2025 End Date: 12/31/2027 Co	ntract Terms: 3 years/months No. Renewals:
Description of Purchase: Beverage supply serv	
Purchasing Procedure:	
HUBs - <a href="https://mycpa.cpa.state.tx.us/tpasscmblse">https://mycpa.cpa.state.tx.us/tpasscmblse</a> In compliance with Chapter 252.0215 of the Texas this purchase requisition certifies that the following Businesses were contacted for quotes:	Local Government Code the department originating ing two Galveston County Historically Underutilized
HUB #1	HUB #2
L If no HUBs are available or if contact was attempt	ted, proof of search and contact is to be attached.
<ul> <li>Items or Services Through a Co-Op - Co-op Control</li> <li>Sole Source - Requires a signed letter from the very three temperatures is signed memo by departments.</li> <li>DocuSign, Purchasing Review &amp; Signatures - Compartment to their Buyer and the City Attorned</li> <li>Attachments Included:</li> <li>Quote - (Vendor Quotes, HUBs - proof of considerations)</li> <li>Signed Sole Source Letter</li> </ul>	endor and approval of the Purchasing Manager nent director must be attached apleted contract packet is to be sent by the ey's office. Please CC purchasing@leaguecitytx.gov
	Contract No Exp. Date
Emergency Purchase (Signed Memo by De Contract/Agreement (NOT Signed by Vend Professional/Legal Services or other except Chapter 252.022)	•
Purchasing Department	Date
City Attorney	Date



#### STANDARD AGREEMENT

(Version 9-22-2023)

This AGREEMENT ("Agreement") is entered by and between **Del Papa Distributing Company, Inc.** ("Contractor"), located at **1220 Gulf Freeway, Texas City, TX 77591** and the **City of League City** ("City"), a home-rule municipality, located at 300 W. Walker St., League City, Texas 77573 on the date set forth below.

#### Terms:

- 1. **Scope of Services:** Contractor will perform the services and/or provide the products as set forth in **Exhibit A**, which is attached and incorporated herein, and which can be generally described as **beverage supply services**. If there is a conflict between the terms of this Agreement and Exhibit A, the terms of this Agreement will prevail.
- 2. Term and Termination: This Agreement shall commence on January 1, 2025 and shall expire on December 31, 2027 The period from commencement to expiration is the Contract Term. City reserves the right to terminate this Agreement for convenience upon seven (7) days written notice to Contractor. Upon such termination, City shall pay Contractor, at the rate set out in Exhibit A, for services satisfactorily performed or products satisfactorily provided up through the date of termination. Notwithstanding any provision in this Agreement to the contrary, City will not be required to pay or reimburse Contractor for any services performed or for expenses incurred by Contractor after the date of the termination notice that could have been avoided or mitigated by Contractor.
- 3. Compensation: Contractor shall be paid for the services/products as set forth in **Exhibit A**. In no event shall the total compensation exceed \$146,800.00 during the term of this Agreement. City shall tender payment (including progress/partial payments) for services/goods only after such services are completed or goods are delivered and are deemed to be acceptable under this Agreement, in the sole reasonable discretion of City. Contractor must submit to City invoices for all goods delivered and services provided, which invoices must include details and dates of service or delivery. Payment by City shall be made within thirty (30) days of receipt of an invoice, except for any portion of the invoiced amount that City disapproves as not compliant under this Agreement, in the sole reasonable discretion of City. If City disapproves any amount submitted for payment by Contractor, City shall give Contractor specific reasons for disapproval in writing.
- 4. Insurance: Contractor is required during the Contract Term to maintain insurance as follows: (a) Comprehensive General Commercial Liability insurance covering bodily injury and property damage, with minimum coverage limits—exclusive of defense costs—of \$1,000,000 per occurrence and \$2,000,000 aggregate; (b) If Contractor will provide City "professional services," as that term is used in Chapter 252 of the Texas Local Government Code, Professional Liability (errors and omissions/malpractice) insurance with minimum coverage limits—exclusive of defense costs—of \$2,000,000 per occurrence; and (c) If at any point during the Contract Term it is foreseeable that Contractor will enter upon City premises: (i) Worker's Compensation coverage with statutory limits for the State of Texas, and (ii) Commercial Automobile Liability coverage with minimum coverage limits—exclusive of defense costs—of \$1,000,000 per occurrence and

\$2,000,000 aggregate. All policies must contain a waiver of subrogation against City. Comprehensive General Liability and Commercial Automobile Liability policies must name the City as Additional Insured. Contractor shall pay all insurance deductibles and deductibles must not exceed \$10,000 unless approved in advance by City. Contractor shall provide City Certificates of Insurance evidencing these insurance requirements prior to the start of work.

- 5. Liquidated Damages: Liquidated damages are not applicable to this transaction. Contractor acknowledges that time is of the essence in performing this Agreement. City and Contractor (collectively, the "Parties") agree that if Contractor is late in performing any obligation of this Agreement, City will suffer loss, damages, or other harm from Contractor's delay. The Parties agree that the amount of loss, damages, or harm likely to be incurred is incapable or difficult to precisely estimate, and therefore Contractor agrees to pay City liquidated damages for delay at a daily rate equal to the total compensation allowed under the Agreement divided by the number of days in the Contract Term. The Parties further agree that: (i) the liquidated damages specified herein are not a penalty but rather bear a reasonable relationship to, and is not plainly or grossly disproportionate to, the probable loss likely to be incurred by City as a result of Contractor's delay; (ii) one of the reasons for City and Contractor to agree to such amounts is the uncertainty and cost of litigation regarding the question of actual damages; and (iii) City and Contractor are sophisticated business parties and negotiated this Agreement at arm's length.
- 6. **Independent Contractor:** Contractor is an independent contractor and is not an employee, partner, joint venture, or agent of City. Contractor understands and agrees that he/she will not be entitled to any benefits generally available to City employees. Contractor shall be responsible for all expenses necessary to carry out the services under this Agreement and shall not be reimbursed by City for such expenses except as otherwise provided in this Agreement.
- 7. Intellectual Property: This Agreement shall be an Agreement for services and the parties intend and consider any work created as a result of this Agreement, including any and all documentation, images, products or results, to be a work (the "Work") for hire under federal copyright law. Ownership of the Work shall belong to and remain the exclusive property of City. The Work may be edited at any time within City's discretion. If the Work would not be considered a work-forhire under applicable law, Contractor hereby assigns, transfers, and conveys any and all rights, title and interest to City, including without limitation all copyrights, patents, rights of reproduction, rights to ownership, and right to secure registrations, renewals, reissues and extensions thereof. As the sole copyright holder of the Work, City maintains and asserts the rights to use, reproduce, make derivative works from, and/or edit the Work in any form of medium, expression or technology now known or hereafter developed, at any time within City's discretion. Contractor shall not sell, disclose or obtain any other compensation for the services provided herein or the Work. If the Work is one to which the provisions of 17 U.S.C. § 106A apply, Contractor hereby waives and appoints City to assert on Contractor's behalf Contractor's moral rights or any equivalent rights regarding the form or extent of any alteration to the Work (including, without limitation, removal or destruction) or the making of any derivative works based on the Work, including, without limitation, photographs, drawings or other visual reproductions of the work, in any medium, for City's purposes.
- 8. **Confidentiality:** During the course of the services to be provided under this Agreement, Contractor may become privy to confidential information of City. Contractor agrees to treat as confidential the information or knowledge that becomes known to Contractor during performance of this Agreement and to not use, copy, or disclose such information to any third party unless authorized in writing by City. This provision does not restrict the disclosure of any

information that is required to be disclosed under applicable law. Contractor shall promptly notify City of any misuse or unauthorized disclosure of City's confidential information and upon expiration of this Agreement shall return to City all confidential information in Contractor's possession or control. Contractor shall further comply with all information security policies of City that may apply and shall not make any press releases, public statements or advertisement referring to the services provided under this Agreement or the engagement of Contractor without the prior written approval of City.

- 9. Warranties and Representations: Contractor warrants and agrees that Contractor shall perform its services and conduct all operations in conformity with all applicable federal, state, and local laws, rules, regulations, and ordinances. For any service performed on premises owned or controlled by City, Contractor warrants and agrees that Contractor will perform said services in compliance with all City rules, including but not limited to, prohibitions related to tobacco use, alcohol, and other drugs.
- 10. Licenses/Certifications: Contractor represents and warrants that it will obtain and maintain in effect, and pay the cost of, all licenses, permits or certifications that may be necessary for Contractor's performance of this Agreement. If Contractor is a business entity, Contractor warrants, represents, covenants, and agrees that it is duly organized, validly existing and in good standing under the laws of the state of its formation; and is duly authorized and in good standing to conduct business in the State of Texas, that it has all necessary power and has received all necessary approvals to execute and deliver the Agreement and is authorized to execute this Agreement according to its terms on behalf of Contractor.
- 11. **Performance/Qualifications:** Contractor agrees and represents that Contractor has the personnel, experience, and knowledge necessary to qualify Contractor for the particular duties to be performed under this Agreement. Contractor warrants that all services performed under this Agreement shall be performed consistent with generally prevailing professional or industry standards.
- 12. **Conflict of Interest:** Contractor warrants, represents, and agrees that Contractor presently has no interest and shall not acquire any interest, direct or indirect, that would conflict in any manner or degree with Contractor's performance of the services hereunder. Contractor further warrants and affirms that no relationship or affiliation exists between Contractor and City that could be construed as a conflict of interest with regard to this Agreement.
- 13. **INDEMNIFICATION**: CONTRACTOR SHALL DEFEND, INDEMNIFY AND HOLD HARMLESS CITY, AND EACH OF ITS OFFICIALS, OFFICERS, AGENTS AND EMPLOYEES FROM AND AGAINST **ALL** CLAIMS, ACTIONS, SUITS, DEMANDS, PROCEEDINGS, COSTS, DAMAGES AND LIABILITIES, INCLUDING WITHOUT LIMITATION ATTORNEYS' FEES AND REASONABLE LITIGATION COSTS, ARISING OUT OF, CONNECTED WITH, OR RESULTING FROM ANY ACTS OR OMISSIONS OF CONTRACTOR OR ANY AGENT, EMPLOYEE, SUBCONTRACTOR, OR SUPPLIER OF CONTRACTOR IN THE EXECUTION OR PERFORMANCE OF THIS CONTRACT, TO THE EXTENT THE CLAIM ARISES FROM

## NEGLIGENCE, WILLFUL ACT, BREACH OF CONTRACT OR VIOLATION OF LAW.

- 14. **Force Majeure:** Neither City nor Contractor shall be liable for any delay in the performance of this Agreement, nor for any other breach, nor for any loss or damage arising solely from uncontrollable forces such as fire, theft, storm, war, or any other force majeure that could not have been reasonably avoided by the exercise of due diligence.
- 15. **Notices:** Any notice given under this Agreement by either party to the other may be affected either by personal delivery in writing or by mail, registered or certified postage prepaid with return receipt requested. Mailed notices shall be addressed to the addresses of the Parties as they appear in the contract. Notices delivered personally shall be deemed communicated at the time of actual receipt. Mailed notices shall be deemed communicated three (3) days after mailing.
- 16. **Texas Family Code Child Support Certification:** Pursuant to Section 231.006 of the Texas Family Code, Contractor certifies that it is not ineligible to receive the award of or payments under the Agreement and acknowledges that the Agreement may be terminated, and payment may be withheld if this certification is inaccurate.
- 17. **State and/or City Auditor:** Contractor understands that acceptance of funds under the Agreement constitutes acceptance of the authority of the Texas State Auditor's Office, or any successor agency or the City's internal auditor (collectively, the "Auditor"), to conduct an audit or investigation in connection with those funds. Contractor agrees to cooperate with the Auditor in the conduct of the audit or investigation, including without limitation providing all records requested. Contractor will include this provision in all contracts with permitted subcontractors.
- 18. **Jurisdiction:** Any disputes under this Agreement shall be brought in a court of competent jurisdiction in Galveston, Texas and governed by Texas law.
- 19. **Alternative Dispute Resolution:** To the extent that Chapter 2260, Texas Government Code, is applicable to this Contract and is not preempted by other applicable law, the dispute resolution process provided for in Chapter 2260 and the related rules adopted by the Texas Attorney General Pursuant to Chapter 2260, shall be used by City and Contractor to attempt to resolve any claim for breach of contract made by Contractor that cannot be resolved in the ordinary course of business. The Director of Finance of City shall examine Contractor's claim and any counterclaim and negotiate with Contractor in an effort to resolve such claims. This provision shall not be construed as a waiver by City of its right to seek redress in the courts.
- 20. **Entire Agreement:** This Agreement contains the entire understanding between the Parties and supersedes all prior agreements, arrangements, and understanding, oral or written between the Parties relating to this Agreement. This Agreement may not be modified except by mutual written agreement of the Parties executed subsequent to this Agreement.
- 21. **Eligibility to Receive Payment:** Contractor certifies that, as a matter of state law, it is not ineligible to receive the Agreement and payments pursuant to the Agreement and acknowledges that the Agreement may be terminated, and payment withheld if this representation is inaccurate.
- 22. **Payment of Debt/Delinquency to State:** Contractor certifies that it is not indebted to the City of League City and is current on all taxes owed to the City of League City. Contractor agrees that any payments owing to Contractor under the Agreement may be applied directly toward any debt

- or delinquency that Contractor owes the City of League City regardless of when it arises, until such debt or delinquency is paid in full.
- 23. **Products and Materials Produced in Texas:** If Contractor will provide services under the Agreement, Contractor covenants and agrees that in performing its duties and obligations under the Agreement, it will purchase products and materials produced in Texas when such products and materials are available at a price and delivery time comparable to products and materials produced outside of Texas.
- 24. **Risk of Loss:** If applicable, all work performed by Contractor pursuant to the Agreement will be at Contractor's exclusive risk until final and complete acceptance of the work by City. In the case of any loss or damage to the work prior to City's acceptance, bearing such loss or damage will be Contractor's responsibility.
- 25. **Publicity:** Contractor shall not use City's name, logo or likeness in any press release, marketing materials or other public announcement without receiving City's prior written approval.
- 26. **Legal Construction/Severability:** In the event that any one or more of the provisions contained in this Agreement shall for any reason be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision, and this Agreement shall be construed as if such invalid, illegal or unenforceable provisions had never been contained in it. To this end, the provisions of this Agreement are declared to be severable. The Parties may mutually agree to renegotiate the Agreement to cure such illegality/invalidity or unconstitutionality if such may be reasonably accomplished.
- 27. Limitations: The Parties are aware that there are constitutional and statutory limitations on the authority of City to enter into certain terms and conditions of the Agreement, including, but not limited to, those terms and conditions relating to liens on City's property; disclaimers and limitations of warranties; disclaimers and limitations of legal rights, remedies, requirements and processes; limitations of periods to bring legal action; granting control of litigation or settlement to another party; liability for acts or omissions of third parties; payment of attorneys' fees; dispute resolution; indemnities; and confidentiality (collectively, the "Limitations"). Any terms and conditions related to the Limitations will not be binding on City except to the extent authorized by the laws and Constitution of the State of Texas.
- 28. **Sovereign Immunity:** The Parties agree that neither the execution of the Agreement by City nor any other conduct, action or inaction of any City representative relating to the Agreement constitutes a waiver of sovereign immunity by City. The Parties also agree that this Agreement constitutes a governmental function and is not a proprietary function.
- 29. **Authority:** The Parties stipulate that in entering into this Agreement, the City is performing a solely governmental function and not a proprietary function. Contractor warrants and represents that Contractor has full power and authority to enter into and perform this Agreement and to make the grant of rights contained herein. The person signing on behalf of City represents that he/she has authority to sign this Agreement on behalf of City.
- 30. **Non-Waiver:** The Parties specifically agree that neither the occurrence of an event giving rise to a breach of contract claim nor the pendency of a claim constitute grounds for the suspension of performance by Contractor. No covenant or condition of this Agreement may be waived except

by written consent of the waiving party. Forbearance or indulgence by one party in any regard whatsoever shall not constitute a waiver of the covenant or condition to be performed by the other party.

31. **Prohibitions Pursuant to Texas Government Code:** By executing this Agreement Contractor verifies that Contractor (1) does not boycott Israel and will not during the term of this Agreement per Section 2274.002; (2) is not engaged in business with Iran, Sudan, or any company on the list referenced in Section 2252.152; (3) does not boycott energy companies and will not during the term of this Agreement per 2274.002; and (4) does not have a practice, policy, guidance, or directive of this Agreement against a firearm entity or firearm trade association and will not during the term of this Agreement per 2274.002.

(signature block on next page)

Office of the City Attorney

Executed on	(date to be filled in by City Secretary)
DEL PAPA DISTRIBUTING COMPANY	INC "Contractor"
Signed by:	
Sean Atrip 98896D75253E409	
Sean Atnip – Executive VP/CFO	-
CITY OF LEAGUE CITY – "City"	
John Baumgartner - City Manager	-
Attest:	
Diana Stapp, City Secretary	-
Approved as to Form:	

## Exhibit A

### Scope of Services/Description of Products/Payment Schedule

(There are 32 pages for Exhibit A, including this page)

See Exhibit A attached



#### **REQUEST FOR PROPOSALS (RFP) 25-003**

#### Beverage Supply Services for The Ballpark at League City

The City of League City is now accepting sealed proposals for Beverage Supply Services for The Ballpark at League City. Sealed proposals must be received by 10:00 a.m., CST, Thursday, November 21, 2024. The clock located at the front desk in City Hall will be the official time. Proposals received after this deadline will not be opened and will be considered void and unacceptable.

Proposals will be publicly opened in a manner that does not reveal their contents immediately following the due date and time at City of League City, City Hall, 300 West Walker Street, League City, TX 77573.

The question deadline for this bid is Thursday, November 7th, 2024 at 5:30pm and the final question addendum will be posted by Wednesday, November 13th, 2024 at 5:30pm.

The RFP packet may be obtained from the City's website at: https://www.leaguecitytx.gov/bids.aspx

All inquiries about this RFP must be submitted in writing to the Purchasing Department at via email: purchasing@leaguecitytx.gov.

First Publication: October 29, 2024

Second Publication: November 5, 2024



RFP #25-003

## Beverage Supply Services for The Ballpark at League City

#### **RFP Contents**

- I. Introduction
- II. Instructions to Proposers
- III. Scope of Work
- IV. Proposal and Evaluation Format
- V. Contract Terms and Conditions

#### <u>Attachments</u>

- Attachment A Forms & Cost Sheet
- Attachment B Public Purchase Instructions



## City of League City RFP #25-003 Beverage Supply Services for The Ballpark at League City

#### I. Introduction

The City of League City is soliciting proposals from interested and qualified firms for Beverage Supply Services for The Ballpark at League City. The City reserves the right to make a single award or multiple awards to accomplish all services outlined in this RFP.

#### A. Clarification and Interpretation of RFP

- 1. The words "must" or "will" or "shall" in this RFP indicate mandatory requirements. Taking exception to any mandatory requirement will be grounds for rejection of the proposal.
- 2. The City desires to avoid any misunderstanding where it is assumed that a feature is included in the proposal and turns out to be an optional, extra cost feature. As such, any question answered with an indication of compliance will be considered included at no additional cost. Any service that is referred to in the body of this response (does not pertain to attachments and brochures) will be considered included in the basic offer.

#### B. Purpose

The purpose of this RFP is to provide minimum requirements, solicit proposals, and gain adequate information from which the City may evaluate the proposer's products and services as they compare to the other providers and as they pertain to the needs of the organization as defined in this document.

#### C. Confidential or Proprietary Information

Throughout the process of evaluating proposals all information contained in proposals shall be kept confidential. Contracting information, as defined by Texas Government Code 552 (and defined below in this document), shall be open for public inspection upon Council award of contract or rejection of all bids. This includes successful and unsuccessful proposals. Exceptions may be made if releasing the information would harm City interests by providing an advantage to a competitor or bidder in a future competitive situation, or if information requested contains trade secrets or proprietary information.

Any information that the potential vendor or Proposer believes may be considered proprietary, confidential or a trade secret should be **stamped with the term CONFIDENTIAL** on that part of the proposal. All proposals and parts of proposals which are not marked as confidential will be automatically considered public information after the conclusion of the evaluation process. If the Proposer wishes to claim that information is proprietary, Proposer must demonstrate based on specific factual evidence that disclosing the information would reveal one or more of the following: an individual approach to work, organizational structure, staffing, internal operations, processes, or discounts, pricing methodology, cost data or other pricing information

RFP #25-003

Beverage Supply Services for The Ballpark at League City

that will be used in future solicitation or bid documents; or give advantage to a competitor.

The process to be followed upon receipt of an Open Records Request for information that potentially contains trade secrets, or proprietary or confidential information will be as follows:

- 1. City will make a good faith effort to notify the vendor in writing that the information has been requested within a reasonable time, but no more than ten
- (10) business days after receiving the request. This will include a copy of the written request for information, and a statement that the vendor is entitled to submit to the attorney general with ten (10) business days the reason(s) why the information should be withheld and a letter, memorandum, or brief in support of that reason.
- 2. The vendor who submits a letter, memorandum, or brief to the attorney general shall send a copy to the person who requested the information from the governmental body. If the letter, memorandum or brief contains the substance of the information requested, the copy sent may be a redacted copy.
- 3. The attorney general shall promptly render a decision when requested, consistent with the standards of due process, determining whether the requested information requested contains trade secrets, or confidential or propriety information as defined in Texas Government code 552. The decision shall be rendered no later than the 45th business day after the date the attorney general receives the request for a decision.

#### Definitions:

<u>Contracting Information</u> – information in a voucher or contract relating to the receipt or expenditure of public funds; solicitations or bid documents; communications sent between the City and a vendor, contractor, potential vendor or potential Proposer during solicitation, evaluation, or negotiation of a contract; documents, including bid tabulations, showing the criteria by which a government body evaluates each vendor; and communications and other information sent between City and a vendor or Proposer related to the performance of a final contract with City or work performed on behalf of City.

<u>Trade Secrets</u> – all forms and types of information including business, scientific, technical, economic, or engineering information and any formula, design, prototype, pattern, plan, compilation, program device, program, code, device, method, technique process, procedure, financial date, or list of actual or potential customers or suppliers, whether tangible or intangible and whether or however stored, compiled, or memorialized physically, electronically, graphically, photographically, or in writing if the owner of the trade secret has taken reasonable measures under the circumstances to keep the information secret and the information derives independent economic value, actual or potential, from not being generally known to and not being readily ascertainable through proper means by, another person who can obtain economic value from the disclosure of the information.

#### D. Background Information

League City is a home-rule, incorporated city with a 2024 population of approximately 121,598. The city encompasses approximately 52 square miles and is in the Houston metropolitan area. The city lies in northern Galveston County and southeast Harris



RFP #25-003

#### Beverage Supply Services for The Ballpark at League City

County. League City is located approximately 26 miles southeast of downtown Houston and within 50 miles of Bush Intercontinental Airport. League City is experiencing rapid growth, adding approximately 3,000 residents a year. League City residents enjoy excellent schools, great parks, excellent public safety, recreational facilities, quick access to entertainment, and a unique heritage. The City is governed by a Council/Manager form of government and municipal services are provided by 685 full- time equivalents. The City Council is an elected body consisting of the Mayor and seven Council Members. The City Manager, John Baumgartner, is responsible for all functions of city government. The organization is divided into functional departments and divisions reporting to the City Manager, and two (2) Assistant City Managers. The City is a CDBG entitlement community that receives federal funding from the Department of Housing and Urban Development.



#### II. Instructions to Proposers

#### A. General

This section outlines specific instructions for proposal submissions. Proposers not adhering to these instructions may be disqualified without further consideration. The City shall have the right to cancel any or all item(s) without obligation if delivery is not made on or before the time(s) specified.

1. At the public opening, there will be no disclosure of contents to competing firms, and all proposals will be kept confidential during the evaluation process. Except for information clearly marked "confidential", all proposals will be open for public inspection after the contract award. All proposals become the property of the City of League City once submitted.

Proposers can attend the opening in person at the address below:

City of League City Hall 300 West Walker Street League City, TX 77573.

Receipt of Proposals and Opening Sign-In Sheet will be uploaded to the City website within 48 hours after proposal opening.

2. The City of League City requires comprehensive responses to every section within this RFP. Conciseness and clarity of content are emphasized and encouraged. Vague and general proposals could be considered non-responsive and result in disqualifications. Proposers shall follow the described proposal format. The intent of the proposal format requirements is to expedite review and evaluation. Failure to arrange the proposal as requested may result in disqualification of the proposal. It is requested that proposals be limited to no more than 25 pages, excluding cover page, resumes, sample documents and attachment A forms.

Proposals shall have 1" margins and be single-sided, single spaced, and using Times New Roman 12-point font. All pages of the proposal must be numbered, and the proposal must contain an organized, paginated table of contents corresponding to the sections and pages of the proposal. Preferred binding of hard copies is paper clip, binder clip or three-ring binder. It is our preference that no papers are stapled.

#### B. Proposal Submission

The City will receive proposals electronically through Public Purchase or hard copies delivered to the Purchasing Department.

1. Public Purchase – Electronic Submission

Proposals can be received electronically through www.publicpurchase.com. Instructions for Public Purchase can be found on Attachment B. Please be advised it can take up to 24 hours for an account to become active with Public Purchase. If you need any assistance with the process, you can contact Public Purchase at support@publicpurchase.com.

2. Delivery or Mail – Hard Copies

Hard copy proposals can be submitted with one (1) marked original and one (1) marked copy properly labeled and clearly marked with the RFP number and description. Hard copies should be delivered to:



RFP #25-003

Beverage Supply Services for The Ballpark at League City
City of League City
Purchasing Department
City Hall
300 West Walker
League City, TX 77573
Monday – Thursday: 7:30 am to 5:30 pm
Friday: 7:30 am to 12:00 pm

Proposals sent via courier must be sealed in a separate envelope inside of the mailer. Mark envelope/package: RFP #25-003 Beverage Supply Services for The Ballpark at League City

#### C. Proposal Timeline

The Proposer selection process will follow the timeline shown below. Estimated key milestone dates for the completion of the project are also included:

Request for Proposals Issued:	October 25, 2024
Deadline for Submitting Questions:	November 7, 2024 @ 5:30pm
Proposal Submission Deadline:	November 21, 2024 @ 10:00am
Anticipated Contract Start Date:	January 2025



#### III. Scope of Work

#### A. General

The City of League City ("City") is seeking qualified vendors ("Suppliers") for Beverage Supply Services for The Ballpark at League City ("BPLC") located at 1150 Ballpark Way, League City, Texas 77573. BPLC has two (2) on-site restaurants and beverage supply services are being sought for both.

The quantities in this Request for Proposals are estimates. These estimates are for acquainting the Supplier with probable quantities to be expected during the contract term. These estimates are not intended to set forth minimum or maximum quantities.

The goal of the contract is to improve beverage services and increase net revenues by maximizing the availability of product.

The City will utilize the Supplier's services at the inception of the contract. The City reserves the right to modify the number and location of delivery points and operations using the contract as needs warrant.

#### **B.** Definitions

- 1. "Fountain Beverage(s)" means all drinks for independent consumption which are: cold carbonated or non-carbonated, non-alcoholic, naturally and/or artificially flavored, natural and/or artificially sweetened, including sodas, teas, mineral and/or spring waters, and hypertonics, isotonics, and hypotonics (sports drinks, energy drinks, and fluid replacements).
- 2. "Retail/Packaged Beverage(s) (ready-to-drink and for retail sales bottles, cans, boxes) means all drinks for independent consumption which are: cold carbonated or non-carbonated, non-alcoholic, naturally and/or artificially flavored, natural and/or artificially sweetened, including sodas, teas, mineral and/or spring waters, fruit or vegetable juices, and hypertonics, isotonics, and hypotonics (sports drinks, energy drinks, and fluid replacements).
- 3. "Partial Exclusivity for Retail/Packaged Beverage(s)" means the successful supplier shall have a partial exclusive right to supply beverages on site.
- 4. "Permitted Exceptions" means that the City shall have the right to serve, sell or dispense "signature" beverages required by any branded operations. Other permitted exceptions would include any defined beverage categories that cannot be supplied by the supplier.

#### C. Requirements

#### 1. Fountain/Retail Sales - Fountain Dispensing Equipment:

- a. Dispensing equipment must be supplied, installed, and maintained by the Supplier at no cost to the City throughout the life of the contract.
- b. All existing lines should be replaced with new lines upon installation. Lines should be inspected regularly to ensure that there are no cracked or leaking lines.
- c. All equipment must be new, or refurbished like new, and state-of-the-art, and remain in that condition throughout the life of the contract.
  - The equipment needs to be state-of-the-art to better serve customer needs and to increase business at this location.

RFP #25-003

Beverage Supply Services for The Ballpark at League City

- The Supplier shall recommend and provide equipment upgrades at no cost to the City throughout the life of the contract.
- d. Dispensing units for the restaurants should have a minimum of two dispensing stations and bars should have a handheld option.
- e. Supplier shall supply portable pre-mix units and dispensing trucks and trailers as requested for special events.
- f. All dispensers must be equipped with filters, locks and/or shut off devices at no cost to the City throughout the life of the contract.
- g. All dispensers must be equipped with separate water supply shut off.
- h. All dispensers must have separate valves for self-service still or soda water if requested by the operation.
- i. The syrup must be either 3- or 5-gallon bag-in-the-box containers.

#### 2. Finished Product

a. The Supplier must be able to provide a full line of carbonated and non- carbonated beverage products at all fountain locations as reasonably determined by both parties. b. If the Supplier enters new beverage categories, produces new beverage products or makes changes to existing products, the City and the Supplier shall decide whether those beverage products will be sold on site during the term of the agreement.

#### 3. Pricing

- a. Prices shall be "delivered" costs. No fuel surcharges will be allowed.
- b. If there is an adjustment in pricing during the original term of the agreement the Supplier must provide advance notice to the City. The City would prefer that prices remain fixed for 6-month periods before any adjustment is made to match the market rate, but is open to discussion during contract negotiations.

#### 4. Special Fountain Requirements

- a. The Supplier must provide equipment service or repair free of charge, seven days a week with a guaranteed 4-hour response time, all parts included throughout the life of the contract.
- b. The Supplier shall provide an equipment replacement guarantee for any equipment that cannot be brought up to full working capacity in less than 48 hours throughout the life of the contract.
- c. CO2 necessary for dispensing syrup must be supplied to the City upon request, as part of the agreement. Any CO2 will need to be provided using standard 20-pound tanks. All empty 20- pound tanks must be removed during the delivery of full tanks.
- d. During designated times when the park is closed to the public, the City requires that the Supplier flush the bulk soda lines and brix all the dispensers. This should be completed quarterly, at minimum.

#### 5. Ordering/Delivery Conditions

- a. City representatives from BPLC will place orders using the designed ordering method before a pre-determined cut off time. The cut off time shall be no earlier than noon the day before delivery. All orders received prior to the predetermined cut off time will be delivered the next day.
- b. Deliveries will be based on a mutually agreed upon delivery schedule considering time constraints that exist for some operations. The number of deliveries to each



restaurant will be determined by the current needs of BPLC. Deliveries will be available Monday through Friday.

- c. If, due to an unforeseen circumstance, a scheduled delivery will be delivered late, the supplier shall notify the City prior to the expected time of arrival. If, due to unforeseen circumstances, there is a delivery failure, the supplier shall make corrective action by delivering the needed product the following day.
- d. The City reserves the right to modify orders to include 16-ounce plastic bottles and cans if the need arises. There will be NO glass bottles delivered under any circumstances.

#### 6. Delivery Procedures

- a. All products shall be maintained at the proper temperature throughout their staging, loading, and transportation. All the Supplier's facilities and delivery vehicles must conform to local, state, and federal rules and regulations regarding sanitation.
- b. All the Supplier's facilities and delivery vehicles must conform to local, state, and federal rules and regulations regarding sanitation, and are subject to inspections by the City or other officials at the discretion of the City.
- c. The Supplier's delivery person will deliver and off-load all products to an area inside BPLC designated by the City. At no time may product be left unattended outside, on delivery docks, or in any unsecured area.
- d. The Supplier is responsible for any needed equipment to complete the delivery process. All equipment used (such as delivery crates) which holds product, should be visibly clean and maintained by the Supplier. The Supplier is responsible for removing all packaging and waste from the delivery area, including the gathering and removal of empty plastic delivery crates. The Supplier will charge no deposit for delivery crates or other equipment.
- e. The Supplier's delivery personnel must have each delivery notice signed by a designated City employee. This signature will indicate that the order has been reconciled to the actual items delivered.
- f. All delivery personnel shall observe good practices of personal hygiene when handling product and must conduct business with all City and BPLC staff in a competent, courteous and professional manner.

#### 7. Guarantee

- a. The supplier shall guarantee the freshness and wholesomeness of all delivered products and all products delivered shall have a reasonable "shelf life".
- b. All products need to be clearly and individually stamped with a code for date of consumption and/or expiration.
- c. Incorrect deliveries or deliveries containing damaged or inferior products are to be returned at the time of delivery, or if such qualities are discovered post-delivery, are to be picked up and credited on the next scheduled delivery day.

#### 8. Substitutions and Shortages

a. Unless a variation is noted, it is assumed that the Supplier can supply the proposed products Monday through Friday.



- b. The Supplier shall make no substitutions without the approval of a City representative.
- c. The Supplier shall make no substitutions without the approval of a representative from the City.
- d. The Supplier's delivery personnel shall communicate any shortages or substitutions to the City at the time of delivery.
- e. If the Supplier is aware of any issues, such as production problems that would cause shortages, the Supplier shall notify the City as far in advance as possible so any necessary adjustments can be made. Additionally, the Supplier shall inform the City of the anticipated delivery date of products reported as out of stock.

#### 9. Miscellaneous Requirement Items

- a. Invoices: An itemized invoice, including the restaurant name and restaurant number, delivery date, item name, purchase unit, actual unit cost, extension and total charges shall accompany all deliveries.
- b. Nutritional Information: If nutritional information for each beverage is not already printed on the packaging, it must be provided after bid award.
- c. As needed the Supplier will provide electronic usage reports for each restaurant detailing how many of each product has been purchased on a monthly and/or annual basis including extended costs, as directed by the City.
- d. The Supplier shall have one or more account representatives assigned to the City. This person will be expected to handle any City complaints or inquiries regarding the order delivery schedule, accounting concerns, product quality, delivery procedures, and general oversight of the entire process to maintain a smooth and efficient partnership between the City and the Supplier.
- e. The Supplier must have a representative available who can be reached for emergency needs. This person must be available by cell phone or other means so that they can be easily contacted. The representative must respond to emergency requests within two (2) hours during normal business hours.
- f. The Supplier must have an established system in place to quickly communicate any product recalls if they occur. Notification shall be made immediately to each of the restaurants that order the product being recalled.
- g. Emergency Support: In the case of an emergency, including severe weather, strike, earthquake, or other act of nature, the Supplier shall assist the city by maintaining relatively normal delivery schedule or by facilitating deliveries through an alternate supplier.



#### IV. Proposal and Evaluation Format

Proposer's submission package shall consist of the following:

- 1. Completed Proposal Cover Sheet (Attachment A)
- 2. Tab A Qualifications and Experience
- 3. Tab B Project Methodology
- 4. Tab C Project Implementation
- 5. Tab D Pricing and Fees (use Cost Sheet in Attachment A)
- 6. Tab E Forms (Attachment A)
  - · Public Information Act
  - Conflict of Interest Questionnaire
  - HB 89 Verification Form

#### A. Proposal Format

By submission of a response to this RFP, proposer acknowledges full compliance with required specifications and all terms and conditions as detailed in the RFP.

#### 1. TAB A – Qualifications and Experience

- a) Qualifications
- 1. Provide a brief description and history of the company including current size and how many persons in the company are to be directly engaged in the proposed services.
- 2. Include the names, qualifications, years of experience and other detailed background information of the local management team directly responsible for local operations.
- b) Experience
- 1. Discuss the company's prior service experience in providing the proposed service to other organizations of comparable size.
- 2. Provide a list of all municipal customer contracts in Texas where services were provided.
- 3. Proposer is to provide at least five (5) references from governmental agencies for which you have provided this type of service. Include the name of the agency, contact name, telephone numbers, email address, date/length of the contract and a brief summary of work.
- 2. TAB B Project Methodology ("Planning Stage")
- a) Include a comprehensive transition plan and timeline for total program start-up.
- b) Provide a detailed description of customer service approach, plan and program as it relates to the proposed service.
- 3. TAB C Project Implementation ("How plan is executed")
- a) Describe in detail how the service will be provided without disrupting ongoing operations and describe in detail product processing information including quality controls.
- b) Provide further detail on how the transition plan will be implemented and any logistical details not included in your overall timeline.



#### 4. TAB D - Pricing and Fees

- a) All rates and fees must be listed on the proposal cost sheet. The city will not be responsible for paying any fees not specifically listed. The fees and charges presented shall remain firm for the original term of the agreement.
- b) Describe how and when the fees apply.
- c) Details of any alternate method of compensation your company would consider.
- d) Identify and list all special services and identify charges pertaining to such service.

#### 5. TAB E - Forms (Attachment A)

- a) Completed City of League City Texas Public Information Act
- b) If required, provide a completed copy of the Conflict-of-Interest Questionnaire (Form CIQ).
- c) House Bill 89 Verification Form

#### B. Proposal Evaluation Process

All proposals will be screened by an evaluation committee. The evaluation committee shall screen and rate all the responses that are submitted. Evaluation ratings will be on a 100-point scale and those proposers selected for a short list may be invited to attend an interview, at the proposer's own expense. Any invitation for an oral presentation will be solely for the purpose of clarifying proposals received from each qualifying proposer and will not represent any decision on the part of the evaluation committee as to the selection of a successful proposer.

The City's process is as follows:

1. City staff shall recommend an evaluation committee which will be used to evaluate all proposals. During the evaluation process, Proposers may be asked for additional information or clarification of proposal as needed. The City will evaluate all proposals based on the following criteria:

Criteria	Points
Qualifications and Experience	25
Project Methodology	30
Project Implementation	15
Pricing and Fees	30
Total	100

- 2. Pricing and fees will be evaluated based on the total cost. The formula used will be: lowest submitted proposal's price/price of your proposal \* 30.
- 3. Once proposals are scored, the evaluation team will select finalist(s) and decide whether interviews should be conducted. Should interviews be conducted, each evaluation team member will award each finalist up to 30 points for their oral presentation and can amend proposal scores based on the interview.
- 4. Proposal and interview scores will be combined, and the highest scoring proposal identified. The City will then begin contract negotiations with that Proposer.



RFP #25-003

#### Beverage Supply Services for The Ballpark at League City

- 5. Should negotiations be unsuccessful, the City shall enter negotiations with the next-highest-ranked vendor. The process shall continue until an agreement is reached with a qualified vendor.
- 6. This RFP does not commit the City to pay for any direct and/or indirect costs incurred in the preparation and presentation of a response. All finalist(s) shall pay their own costs incurred in preparing for, traveling to and attending interviews.
- 7. The City reserves the right to negotiate the final fee prior to recommending any Vendor for a contract.

The City reserves the right to use all pertinent information (also learned from sources other than disclosed in the RFP process) that might affect the City's judgement as to the appropriateness of an award to the best evaluated proposer, and reserves the right to modify evaluation scoring based on this information.



#### V. Contract Terms and Conditions

#### A. General

This will be a three (3) year contract, with two (2) one-year renewal terms available upon the mutual agreement of the parties. An escalation percentage for any renewals will be established prior to the signing of the original agreement. The annually renewable agreement is meant as an option for either party to exit the contractual obligation at its discretion. The City reserves the right to make a single or multiple awards, whichever are in the best value to the City to accomplish all services outlined in this proposal.

#### B. Indemnification

It is understood that any resulting contract executed will contain the following language:

It is further agreed that the firm (separately and collectively the "Indemnitee") shall indemnify, hold harmless, and defend the City, its officers, agents, and employees from and against any and all claims, losses, damages, causes of action, suits and liability of every kind, including all expenses of litigation, court costs, and attorney's fees, for injury to or death of any person or for damage to any property arising out of or in connection with the work done by the firm under this contract. Such indemnity shall apply regardless of whether the claims, losses, damages, causes of action, suits or liability arise in whole or in part from the negligence of the City, any other party indemnified hereunder, the Firm, or any third party.

#### C. Release

It is understood that any resulting contract executed will contain the following language:

The firm assumes full responsibility for the work to be performed hereunder and hereby releases, relinquishes, and discharges the City, its officers, agents, and employees from all claims, demands, and causes of action of every kind and character, including the cost of defense thereof, for any injury to or death of any person and any loss of or damage to any property that is caused by, alleged to be caused by, arising out of, or in connection with the firm's work to be performed hereunder.

This release shall apply regardless of whether said claims, demands, and causes of action are covered in whole or in part by insurance and regardless of whether such injury, death, loss, or damage was caused in whole or in part by insurance and regardless of whether such injury, death, loss or damage was caused in whole or in part by the negligence of the City, any other party released hereunder, the firm, or any third party.



#### **TERMS AND CONDITIONS**

MULTIPLE CONTRACTORS: The City reserves the right to make a single award or multiple awards, whichever are in the best interest of the City.

DOCUMENTATION: Respondent shall provide with this response all documentation required by this RFP. Failure to provide this information may result in rejection of proposal.

QUANTITIES: The quantities indicated are estimated based upon the best available information. The City reserves the right to increase or decrease the quantities by any amount deemed necessary to meet its needs without any adjustments in the bid price.

TAX EXEMPTION: The City is not liable to respondent for any federal, state, or local taxes for which the City is not liable by law, including state and local sales and use taxes (Section 151.309 and Title 3, Texas Tax Code) and federal excise tax (Subtitle D of the Internal Revenue Code). Accordingly, those taxes may not be added to any item. The City's Tax Exemption Certificate will be furnished by the City on request of the respondent.

DISCUSSIONS: Formal or informal communication involving an oral or written exchange of information for the primary purpose of obtaining information essential for determining the acceptability of a proposal may occur. Any discussions of this nature are only intended to clarify the City's understanding of submissions.

EVALUATION PROCESS: It is the City's intent to enter into a contract with the Vendor that offers the "best value" for the desired project. After receipt of the proposals, City of League City will evaluate the proposals based upon the evaluation criteria set forth in the Request for Proposal. The City has, at its sole discretion, the ability to negotiate with the respondent determined to be the highest ranked after completion of the evaluations.

The City may elect to conduct discussions with the respondents deemed to be in the competitive range for award. If discussions are held, respondents identified in the competitive range will be given equal opportunity to discuss and submit revisions to their proposals. Revisions of proposals are accomplished by formally requesting Best and Final Offers (BAFOs) at the conclusion of discussions with a deadline set for receipt of BAFOs and including instructions as to exactly what should be submitted in response to the BAFO. After consideration of all BAFO responses, the City will select the top ranked respondent, and will enter into contract negotiations.

COSTS TO SUBMIT: The City of League City will not be liable for any costs incurred by any respondent in preparation of a submittal in response to this request, in conduct of a presentation, or any other activities related to the response of this RFP.

INSURANCE REQUIREMENTS: Proposer shall maintain, at his sole cost, at all times while performing work hereunder, the insurance and bond coverage set forth below with companies satisfactory to the Owner with full policy limits applying, but not less than stated. A certificate evidencing the required insurance and specifically citing the indemnification provision set forth in the Agreement shall be delivered to the Owner within fifteen (15) days that Notice to Proceed has been accepted by Contractor.



- (1) Workman's Compensation Insurance as required by laws and regulations applicable to and covering employees of Contract engaged in the performance of the work under this agreement with a limit of not less than \$1,000,000.00;
- (2) Employers Liability Insurance protecting Proposer against common law liability, in the absence of statutory liability, for employee bodily injury arising out of the master-servant relationship with a limit of not less than \$100,000.00.
- (3) Comprehensive General Liability Insurance including products/completed operation with limits of liability of not less than: Bodily Injury \$1,000,000.00 per each person,
- \$1,000,000.00 per each occurrence/\$2,000,000.00 aggregate; Property Damage \$1,000,000.00 per each occurrence;
- (4) Excess Liability Insurance Comprehensive General Liability, Comprehensive Automobile Liability and coverages afforded by the policies above, with the minimum limits of \$5,000,000.00 excess of specified limits;

ADDENDA: Any interpretations, corrections or changes to this Request for Proposal and specifications will be made by addenda. Sole issuing authority of addenda shall be vested in the City of League City Purchasing Office. Any changes to specifications will be made in writing and posted on the City's website at: https://www.leaguecitytx.gov/bids.aspx. Respondents shall acknowledge receipt of all addenda on the Bidder Certification/Addenda Acknowledgement form found within this document.

LATE PROPOSALS: Proposals received by the City after the submission deadline will be considered void and unacceptable. City of League City is not responsible for lateness or non- delivery of mail, carrier, etc. The date/time stamp at the Purchasing Department's desk at City Hall, 300 West Walker Street, League City, Texas, 77573 shall be the official time of receipt.

ALTERING PROPOSALS: Proposals cannot be altered or amended after submission deadline. Any alterations or erasures made before opening time and must be initialed by the signer of the proposal, guaranteeing authenticity.

AWARD: The City has the right to award a contract upon the conditions, terms and specifications contained in a proposal submitted to the City for a period of up to ninety (90) days following the date specified for the opening of proposals.

Because the City is a governmental entity that must follow State and Federal laws and has an obligation to protect its taxpayers, the City requires that certain terms be included in the contract that result from this solicitation. Your response to this solicitation is an offer to contract with the City based on the terms, conditions, and specifications contained in this solicitation. If any of the mandatory contract terms are unacceptable to you, please do not respond to this solicitation.

CONFLICTING PROVISIONS: The contract consists only of the City prepared contract and any additional City or respondent contract documents incorporated by reference as a part of the contract. If a conflict or inconsistency exists between the City prepared contract and a document incorporated by reference, the City prepared contract controls. If a conflict or inconsistency exists between an additional contract document

turned in with each proposal.



#### Beverage Supply Services for The Ballpark at League City

incorporated by reference, the City's additional contract document takes precedence over the respondent's additional contract document.

PAYMENT PROVISIONS: The City's payments under the contract, including the time of payment and the payment of interest on overdue amounts, are subject to Chapter 2251, Texas Government Code.

LIABILITY AND INDEMNITY: Any provision of the contract is void and unenforceable if it: (1) limits or releases either party from liability that would exist by law in the absence of the provision; (2) creates liability for either party that would not exist by law in the absence of the provision; or (3) waives or limits either party's rights, defenses, remedies, or immunities that would exist by law in the absence of the provision. (Section 5, Article XI, Texas Constitution).

CONFIDENTIALITY: Any provision in the contract that attempts to prevent the City's disclosure of information subject to public disclosure under federal or Texas law or regulation, or court or administrative decision or ruling, is invalid. (Chapter 552, Texas Government Code).

CONTRACTUAL LIMITATIONS PERIOD: Any provision of the contract that establishes a limitations period that does not run against the City by law or that is shorter than two (2) years is void. (Sections 16.061 and 16.070, Texas Civil Practice and Remedies Code). GOVERNING LAW AND VENUE: Texas law governs this contract and any lawsuit on this contract must be filed in a court that has jurisdiction in Galveston County, Texas.

CONFLICT OF INTEREST: No public official shall have interest in this contract accept in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171.

ETHICS: The respondent shall not offer or accept gifts or anything of value or enter into any business arrangement with any employee, official or agent of City of League City. More than one proposal on any one contract from a respondent or individual under different names shall be grounds for rejection of all proposals in which the respondent or individual has an interest. One or all proposals will be rejected if there is any reason to believe that collusion exists between respondents. Respondents must make every effort to comply Chapter 176 of the Texas Local Government Code. Chapter 176 mandates the public disclosure of certain information concerning persons doing business or seeking to do business with the City of League City, including affiliations and business and financial relationships such persons may have with City of League City officers. By doing business or seeking to do business with the City of League City, including submitting a response to this Request for Proposals, you acknowledge that you have been notified of the requirements of Chapter 176 of the Texas Local Government Code and you are representing that you are in compliance with them. Conflict of Interest Questionnaire found within this document must be completed and

PURCHASE ORDER: City of League City may generate a purchase order to the successful respondent. The purchase order number must appear on all invoices, packing lists and all Beverage Service for Ballpark of League City related



correspondence. City of League City will not be responsible for any orders placed and/or delivered without a valid purchase order number.

DELIVERY: Any delivery and freight charges (FOB City of League City designated location) are to be included in the proposal price.

INVOICES: Invoices must be itemized, and purchase order number must be referenced on original invoice. Any invoice, which cannot be verified by the contract price and/or is otherwise incorrect, will be returned to the proposer for correction. Invoices submitted for payment shall be e-mailed to: City of League City, Accounts Payable at, accountspayable@leaguecitytx.gov. Invoices can be mailed to Attn: Accounts Payable, to the address: 300 W. Walker St., League City, TX 77573. Periodic payments will be made within thirty (30) days of invoice date or satisfactory delivery of the product or service, whichever is later, provided that all other requirements as detailed in the contract have been fulfilled.

WARRANTY: Successful respondent shall warrant that all items or services shall conform to the proposed specifications and all warranties as stated in the Uniform Commercial Code and be free from all defects in material, workmanship and title.

PATENTS/COPYRIGHTS: The successful respondent agrees to protect City of League City from claims involving infringements of patents and/or copyrights.

TERMINATION OF CONTRACT: The City of League City reserves the right to terminate the contract immediately in the event the successful respondent:

- 1. Fails to complete project in a timely manner agreed upon by both parties;
- 2. Otherwise fails to perform in accordance with this contract;
- 3. Becomes insolvent and/or files for protection under bankruptcy laws.

Such termination is in addition to and not in lieu of any other remedies that City of League City may have in law or equity. Respondent, in submitting this proposal, agrees that City of League City shall not be liable to prosecution for damages in the event that the City declares the respondent in default.

TERMINATION FOR CONVENIENCE: The contract may be terminated, without penalty, by either party by providing thirty (30) days' written notice to the other party.

NOTICE: Any notice provided by this RFP or required by law to be given to the successful respondent by City of League City shall be deemed to have been given and received on the next business day after such written notice has been deposited in the U. S. mail in League City, Texas, by Registered or Certified Mail with sufficient postage affixed thereto, addressed to the successful respondent at the address so provided; provided this shall not prevent the giving of actual notice in any other manner.

ASSIGNMENT: The successful respondent shall not sell, assign, transfer or convey this contract, in whole or in part, without the prior written consent of City of League City. INTERLOCAL AGREEMENT: Chapter 791, Texas Government Code and Chapter 271, Subchapter F, Texas Local Government Code, authorizes cities to enter into Interlocal purchasing agreements to take advantage of potential cost savings resulting from cooperative purchasing efforts. Successful contractor(s) agree(s) to extend prices and terms to all entities, who have entered into or will enter into joint Purchasing Interlocal Cooperation Agreements with the City of League City.



CONTINGENCIES: Before submitting their bid, Proposers should make a careful examination of the scope of work and of the difficulties involved in its proper execution. Proposers should include in their proposal all costs they deem proper and sufficient to cover all contingencies essential to the completion of the compensation and classification study, not withstanding that every item or contingency is not specifically mentioned herein.

CERTIFICATE OF INTERESTED PARTIES: Applies to all contracts that must be approved by the City Council. In accordance with House Bill 1295, for certain contracts entered into on or after January 1, 2016, the successful proposer must submit a Certificate of Interested Parties (Form 1295) at the time the signed contract is submitted to the City. This applies to any contract of any amount that must be approved by the City Council. Form 1295 must be filed electronically with the Texas Ethics Commission using the online filing application located at: https://www.ethics.state.tx.us/File/

Prohibition on Contracts with Companies Boycotting Israel: Beginning September 1, 2017, state law prohibits governmental entities from contracting with companies who boycott Israel, and requiring contract terms that state that the vendor does not boycott Israel and will not boycott Israel during the term of the contract. The Texas State Comptroller maintains a list of companies that boycott Israel. Inclusion on this list will prevent the City of League City from entering into a contract with the contractor. Below is a link to the list. https://comptroller.texas.gov/purchasing/publications/divestment.php

Prohibition on Contracts with Certain Entities: Beginning September 1, 2017, a municipality may not enter into a contract with a company that does business with Iran, Sudan, or known terrorist organizations, and contracts must contain language to that effect. The Texas Comptroller maintains a list of companies known to do business with Iran, Sudan or known terrorist organizations. Inclusion on this list will prevent the City of League City from entering into a contract with that vendor. Below is a link to the list. https://comptroller.texas.gov/purchasing/publications/divestment.php

Prohibition on Contracts with Companies Boycotting Oil Companies: Beginning September 1, 2021, state law prohibits governmental entities from contracting with companies who boycott oil companies and requiring contract terms that state that the vendor does not boycott oil companies and will not boycott oil companies during the term of the contract.

Prohibition on Contracts with Companies that Discriminate Against Firearm and Ammunition Industries: Beginning September 1, 2021, state law prohibits governmental entities from contracting with companies that discriminate against firearms and ammunition industries and requiring contract terms that state that the vendor does not discriminate against firearms and ammunition industries and will not discriminate against ammunition industries during the term of the contract.



Purchasing Department

RFP 25-003

#### Beverage Supply Services for The Ballpark at League City

#### Proposal Cover Sheet Due Date: Thursday, November 21, 2024 at 10:00am

Del Papa Distributing Co	mpany, Inc.		
Name of Firm/Company			
Sean Atnip		Executive	VP/CFO
Agent's Name (Please Pr	int)	Agent's Ti	tle
1220 Gulf Freeway	Texas City	Texas	77591
Mailing Address	City	State	Zip
(409)617-0998		seana@delpapa	adistributing.com
Felephone Number	10-10-10-10-10-10-10-10-10-10-10-10-10-1	Email ,	Address
Um Als		11/20	)/2024
Authorized Signature		Date	е
	Proposal Submission Ch	necklist	
	osal submission package shall cor	nsist of the following	<b>j</b> :
Proposal Cover Sheet			
Proposal (If hard copy	submitted: one copy marked "orig	inal" and one copy m	narked "copy")
Proposal Cost Sheet			
Public Information Ac	t Form		
☐ Conflict of Interest Qu	ıestionnaire (if applicable)		
House Bill 89 Verificat	- , ,		
Prop	osal Certification and Addenda	Acknowledgement	
Proposer m	ust initial next to each addendun	n received to verify	receipt:
Addendum #1 <u>5</u> A	Addendum #2	Addendum #3	
Addendum #4	Addendum #5	Addendum #6_	
<u></u>	3		(%



#### **COST SHEET**

Unless otherwise specified, any manufacturers' names, trade names, brand names, information and/or catalog numbers listed in this specification are descriptive, not restrictive. The City of League City shall determine in its sole discretion whether a product is acceptable as an equivalent.

The quantities listed below are estimates based on anticipated weekly usage. They do not represent maximum or minimum quantities and quantities will fluctuate based on the needs of The Ballpark at League City.

ITEM	# OF UNITS	COST PER UNIT (EACH)	EXTENDED COST	COST PER MONTH	COST PER YEAR
3 GALLON BIB					
Gatorade (or equivalent)	15	\$60.00	\$900.00	#3600.00	8 43,200,00
5 GALLON BIB					
Pepsi (or equivalent)	10	\$85.00	\$850.00	£3400.00	\$40,800.00
Dr. Pepper (or equivalent)	20	\$85.00	\$1760.00	6800.00	81,600.00
Starry (or equivalent)	5	\$85.00	\$425.00	\$1700.0°	\$20,400
Diet Pepsi (or equivalent)	10	\$55. °°	\$550°°	12200.00	\$26.400.00
Mountain Dew (or equivalent)	5	\$85.00	\$425.00	91700.00	\$20,400.00
Tropicana Lemonade (or equivalent)	10	\$65.00	\$650.00	260000	\$31,200°°
MUG Root Beer (or equivalent)	1	\$90.00	\$90°°	<sup>4</sup> 360 °"	47.32000
16 OZ CN (12)					
Rockstar (or equivalent)	8	\$22.75	418500	\$728°3	91873600
TOTAL COST (BIBs/CNs)					\$277.056
CO2 (20 LB TANK)	3	NA			

Vendor Name: Del Papa Distributing Co.

Unit prices listed above are good for ninety (90) calendar days after receipt of proposal.

### Tab A - Qualifications and Experience

#### A. Qualifications

- 1. Installation, Service and Inventory will be provided by Del Papa Distributing Co. in partnership with Boots Beverage.
  - a) Del Papa Distributing is a well-established, family-owned beverage distributor based in the United States, primarily serving the Texas Gulf Coast region. Founded in 1910 by the Del Papa family, the company has grown into one of the largest and most respected distributors of beer, nonalcoholic beverages, and other products in its market. Over the decades, Del Papa Distributing has expanded its reach, partnering with numerous major brewers and beverage manufacturers to provide a wide range of products to customers. Known for its strong community ties and commitment to quality service, Del Papa Distributing continues to be a leader in the beverage distribution industry.
  - b) Boots Beverages is a family-owned company originally from Bellville, Texas with a rich history rooted in local craftsmanship and Texas heritage. Established in 1945 by WWII veteran Boots Kristen, the company began as a small bottling business producing locally crafted sodas inspired by seasonal fruits. It became known for its authentic flavors and communitycentered approach. In honor of his father's legacy, Mark Kristen revived Boots Beverages in 2013 to celebrate the nostalgic soda flavors of the 1940s and 1950s, reflecting the simple joys of that era. Each product proudly showcases family stories and photographs, highlighting the pivotal role of family in the brand's history. To expand accessibility and adapt to modern consumer preferences, Boots Beverages entered the Fountain Drinks segment in 2016, offering its signature flavors in a convenient format for events and venues. Now manufactured in Bryan, Texas, this addition aligns with the company's commitment to quality and community connection. Boots Beverages stands as a tribute to tradition, blending classic flavors with a dedication to local roots and craftsmanship that resonates with the spirit of Texas.
- 2. Team members who will be directly responsible for local operations.
  - a) Del Papa Distributing Sales/Service team assigned the account.
    - 1. Lyndsie Brady Sales Consultant
    - 2. Micheal Garcia Retail Service Coordinator
    - 3. LJ Del Papa On-Premise Sales Manager
    - 4. Gilbert Morales Draught Coordinator
    - 5. Danny Bynum Draught Coordinator
  - b) Boots Beverage Service Team
    - 1. Juan Ortega Lead Technician
    - 2. Steve Avendano Sr. Technician

RFP#25-003

#### B. Experience

- 1. Del Papa Distributing services over 3,700 retail accounts in 17 counties of the Texas Gulf Coast region across Grocery, Convenience and Food Service channels.
  - a) Comparable Venues in Del Papa Distributing's Territory
    - 1. Moody Gardens
    - 2. Schlitterbahn Gaveston
    - 3. Kemah Boardwalk
    - 4. Pleasure Pier Gaveston
    - 5. Ford Park Beaumont
- 2. Courtesy of Boots Beverage, the following accounts are serviced.
  - a) Government Agencies
    - 1. Southwest Adventist University
      - a. Address: 100 W Hillcrest St, Keene, TX 76059
      - b. Main #: 817-645-3921
  - b) Minor League Stadium Concession
    - 1. Brazos Valley Bombers Travis Field
      - a. 2200 Bomber Dr. Bryan, TX 777801
      - b. Main #: 979-779-7529
      - c. Email: info@bombers.com

## Tab B - Project Methodology "Planning Phase"

#### A. Transition Plan and Timeline

- 1. Del Papa Distributing, in partnership with Boots Beverage, will coordinate with Ballpark management to choose dates for installation.
  - a) 2 days will be needed to complete the installation of new equipment.
  - b) We will target days that are the least disruptive to usual business. No tournaments, planned events, etc.

#### B. Customer Service Plan:

- The Del Papa Sales Consultant and/or Retail Service Coordinator will be at the
  account on a weekly basis to check on inventory and meet with management to
  discuss opportunities or issues. They will be the primary point of contact.
- 2. Boots Beverage Service Technicians will walk the account on a bi-monthly basis to ensure that all equipment is functioning properly.
- 3. Del Papa Draught Coordinators and Boots Beverage Service Technicians are available for troubleshooting and equipment repair Monday-Friday.
- 4. For Weekend and Emergency Repair Calls, a recommended third party specialist is on call.
  - a) Supreme Soda Systems
    - 1. www.sodasystemsrepairs.com
    - 2. Kevin Feely: 281-220-9051
    - 3. Erick Garcia: 713-922-6161
    - 4. Office: 832-767-2592

## Tab C - Project Implementation "How Is Plan Executed"

#### A. Execution

- 1. A team from Del Papa and Boots Beverage will be on site both days to install equipment.
- 2. Execute installation of one restaurant at a time to keep one operational and have minimal business disruption.
  - a) The first building will have all equipment installed and functioning before moving to the second. The installation team will test all functions of the fountain drink system to ensure they are functioning properly before moving on the second install.
  - b) The Soccer Pavilion will be installed at a time most convenient and least disruptive to the account.

#### **B.** Installation Cost

- 1. Cost of Equipment: \$22,887.65 WAIVED
- 2. Cost of Installation Labor: \$8,000.00 WAIVED

### Tab D - Pricing and Fees

#### A. Product Pricing

- 1. See attached Proposal Cost Sheet
  - a) The Diest Pepsi and Lemonade Equivalent offering is in a 3 Gallon BIB.
  - Del Papa offers a variety of 12pk 16oz energy brands. An average of the case cost was used on the grid to provide a cost estimate. Specific brands and case costs listed below.
    - 1. Bucked Up \$21.99
    - 2. Ryse Fuel \$22.00
    - 3. 1st Phorm \$24.00
    - 4. Lucky Energy \$23.00
  - c) Del Papa also carries a 24pk 12oz energy brand. Not included in price estimate.
    - 1. Alani Nu Energy \$40.00

#### B. Payments and Fees

- Boots Beverage BIB products will be included on invoices from regular Del Papa Distributing deliveries.
  - a) Check, Money Order or Direct EFT are accepted.
  - b) In the event of an NSF, a \$25.00 fee would be charged in addition to the original invoice amount.
    - 1. Must be paid before the next delivery.
  - c) Any necessary credits will be issued on the next invoice available.
  - d) Any frontline pricing changes will be communicated to the account with 30 days' notice.

- 2. CO2 Supply
  - a) Del Papa does not supply bottled CO2
  - b) The recommendation is to feed the fountain drink systems off the bulk supply CO2 tank in each restaurant.
    - 1. Use the same third party who fills the bulk tank to supply the CO2 Bottle for the Soccer Facility.

#### Tab E - Forms

#### A. Attached Forms

- 1. Proposal Cover Sheet
- 2. RFP Proposal
- 3. Proposal Cost Sheet
- 4. Public Information Act Form
- 5. Conflict of Interest Questionnaire Not Needed
- 6. House Bill 89 Verification Form



1225 Round Table Dr Dallas, TX 75247 Call: 800-777-9129 Text: 214-521-9129

Bill to: KRISTEN DISTRIBUTING CO, INC

8301 N HWY 6 **BRYAN, TX 77807** 

Quote Number:

446955-0

Customer#: 9797756322 Quote Date: 11/18/2024 Quoted To: PHONE JUAN Entered By: Teresa Zarate Salesperson: DALLAS BRANCH

> Terms: NET 30 Ship Via: BEST WAY

Ship Acct#: Job/Rel#:

Ship to: KRISTEN DISTRIBUTING CO, INC

8301 N HWY 6 **BRYAN, TX 77807** 

ATTN: KACIE KOCH

Line	Qty	U/M	ltem #	Description	Price	Extension
0001	5	EA	MCE400397	MC CANN LARGE BIG MAC CARBONATOR WITH ANDERSON BACK FLOW PREVENTER Old Item: MCE200397	420.8800	2104.40
0010	5	EA	LA85-2378-111	LANCER ICDI 2306 STD. 8 LANCER VALVES DROP IN DISPENSER Item Notes	2837.4500	14187.25
F	Pricing is co	rrect.	Still waiting on lead time fro	m the factory for the units.		
0003	3	EA	TRHP-5261SN	TAPRITE SECONDARY WALL MOUNT W/MNT BKRT 1 PRESSURE 1 PRODUCT 1-100# GAUGE	61.4400	184.32
0004	200	FT	AC974-00120-01	ULTRA SEAL 12 3/8" LINE ALL BARRIER IN 100' ROLL	4.4200	884.00
0005	5	EA	USA133759	3 BOX WIDE BIB RACK 41 IN 4 SHELF / NO RISER (FOR COKE MACHINES ONLY)	0.0000	0.00
0006	5	EA	USA117365	TOP STORAGE SHELF FOR 3 BOX INCLINE/FLAT RACK (FOR COKE MACHINES ONLY)	217.6300	1088.15
0007	10	EA	USA133763	41" RISER, PC, POWDER COATED	23.6900	236.90
8000	5	EA	USA18657	FITTING KIT BIB RACKS	5.5900	27.95
0009	36	EA	FLG551022A	FLOJET JUICE CONCENTRATE TEAS WINES DRAFT BEER LIQUOR W/3/8	67.5100	2430.36

Continued on next page....

Page: 1 \*D1QU\*



1225 Round Table Dr Dallas, TX 75247 Call: 800-777-9129 Text: 214-521-9129

## Quote

Quote Number:

446955-0

Customer#: 9797756322 Quote Date: 11/18/2024

Line	Qty	U/M	Item # Description FITTINGS	Price	Extension
			Item Notes		
	**SPECIAL C	RDER	TEM NON-RETURNABLE ONCE ORDERED****		
		A 184 C 18			
		444			
	an Article Charles				
				an in the second	
		,			
	VII VIII	7			
				W. Spring & Children	
		And the second s			
				and the land	
				PR-9-29-5-6-8	
				1000	
	-				
	**************************************				
200		•			
·	which was it for	e	SubTotal our secure customer portal anytime at myaccount hartprice.com.	•	21,143.33
iew, P	rint and Pay	rrom y	ur secure customer portal anytime at myaccount.hartprice.com,		
ci	mās se-				
ыgn	ature:	<u> </u>			
Рада:	2		Тах		1,744.32
*D1	2 QU*		Thank you! Have a nice day! Total USD		22,887.65

## City of League City House Bill 89 Verification Form

1,	Sean Atnip	( <u>Person name</u> ), the
undei	rsigned representa	ative of_(Company or Business name)
Del F	Papa Distributing Comp	pany, Inc.
sworr that t	n by the undersign	(hereafter referred to as company) age of eighteen (18) years of age, after being duly ed notary, do hereby depose and verify under oath ed- above, under the provisions of Subtitle F, Title 10, oter 2270:
		Israel currently; and srael during the term of the contract.
Pursu	ant to Section 227	70.001, Texas Government Code:
	activities with, or penalize, inflict ed specifically with Is or in an Israeli-corfor ordinary busir "Company" mear association, corpo partnership, limit company, includi subsidiary, parent	neans refusing to deal with, terminating business otherwise taking any action that is intended to conomic harm on, or limit commercial relations strael, or with a person or entity doing business in Israel attrolled territory, but does not include an action made ness purposes; and as a for-profit sole proprietorship, organization, partnership, joint venture, limited attended in the sed liability owned subsidiary, majority-owned to company or affiliate of those entities or business texist to make a profit.
11/20/20 DATE	024	SIGNATURE OF COMPANY REPRESENTATIVE
after k	is the 20 day of MOLD by me being duly s orrect.	Novembu, , 20 <u>84</u> , personally appeared the above-named person, who sworn, did swear and confirm that the above is true
	AIMEE CRAVER Notary ID #125858099 My Commission Expires June 20, 2025	November 20, 2024 Date Chimel Chave

## Texas Public Information Act

Steps to Assert that Information is Confidential or Proprietary

All proposals, data, and information submitted to the City of League City are subject to release under the Texas Public Information Act ("Act") unless exempt from release under the Act. You are not encouraged to submit data and/or information that you consider to be confidential or proprietary unless it is absolutely required to understand and evaluate your submission.

On each page where confidential or proprietary information appears, you must label the confidential or proprietary information. Do not label every page of your submission as confidential as there are pages (such as the certification forms and bid sheet with pricing) that are not confidential. It is recommended that each page that contains either confidential or proprietary information be printed on colored paper (such as yellow or pink paper). At a minimum, the pages where the confidential information appears should be labeled and the information you consider confidential or proprietary clearly marked.

Failure to label the actual pages on which information considered confidential appears will be considered as a waiver of confidential or proprietary rights in the information.

In the event a request for public information is filed with the City which involves your submission, you will be notified by the City of the request so that you have an opportunity to present your reasons for claims of confidentiality to the Texas Attorney General.

In signing this form, I acknowledge that I have read the above and further state (Please check one):

- The proposal/bid submitted to the City <u>contains NO confidential information</u> and may be released to the public if required under the Texas Public Information Act.
- The proposal/bid submitted <u>contains confidential information</u> which is labeled and which may be found on the following pages: \_\_\_\_\_\_ and any information contained on page number not listed above may be released to the public if required under the Texas Public Information Act.

Vendor/Proposer Submitting: Dei Papa L	
Signature: Um	Date: 11/20/2024
U	int Title: Executive VP/CFO

1

V.



Purchasing Department 300 W. Walker St. League City, TX 77573

O: 281.554.1345

www.leaguecitytx.gov

To: John Baumgartner, City Manager

From: Kimberly Corell, Interim Purchasing Manager

CC: Ryan Smith, Executive Director of BPLC

Aron Genereau, General Manager of BPLC

Date: 12/9/2024

Re: Request for Proposal (RFP) No. 25-003 Beverage Supply Services for

The Ballpark at League City Bid Evaluation and Award Recommendation

Enclosed for your review and approval is the award recommendation for Beverage Supply Services for BPLC, including Cost Comparison between Proposer & Pepsi (current vendor)

#### **HISTORY**

On October 29, 2024, Request for Proposal **25-003 Beverage Supply Services for The Ballpark at League City** was released to the public. The objective of the solicitation was to find qualified proposers to provide the best quality beverages at a price that is most advantageous to and best meets the needs of the City while taking into consideration the evaluation factors set forth in the RFP. The proposals were received and opened November 21, 2024 at 10:05AM CST.

#### AWARD RECOMMENDATION

Three vendors were given notice of the RFP: Coca-Cola, PepsiCo, and Del Papa Distributing Co in partnership with Boots Beverage. Only one (1) vendor, Boots Beverage, submitted a proposal. After comparing the pricing submitted by the Proposer to the pricing of our current contract with PepsiCo, it was determined that the Proposer's pricing is lower. The Purchasing Department recommends awarding the contract to Boots Beverage as the most qualified responsive proposer.

Kimberly Corell
Kimberly Corell

Interim Purchasing Manager